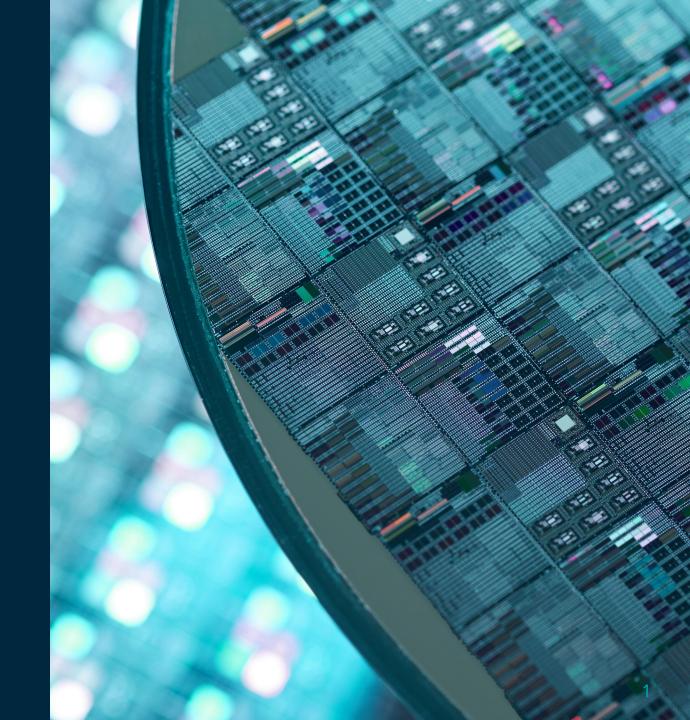


# Supplemental Financial Information

July 28, 2021



# Revenue by Geographic Region (in millions)

	Q2	2 2021	Q1	Q1 2021		Q4 2020		Q3 2020		Q2 2020		1 2020
Taiwan	\$	51.9	\$	45.6	\$	49.0	\$	36.9	\$	33.2	\$	31.8
South Korea		36.2		19.1		28.2		29.6		15.1		14.1
United States		32.7		29.5		31.3		36.3		28.1		31.9
China		31.8		42.6		54.0		28.5		48.8		43.6
Asia Pacific		14.3		29.0		9.7		9.0		6.5		7.9
Europe		12.0		10.0		13.4		17.0		14.1		21.0
Japan		7.7		9.3		8.0		17.1		10.1		8.4
Rest of World		1.5		1.5		3.4		3.6		1.9		2.1
	\$	188.1	\$	186.6	\$	197.0	\$	178.0	\$	157.8	\$	160.8



## Revenue by Market Segment (in millions)

	_ Q	2 2021	C	21 2021	Q4 2020		Q3 2020		Q2 2020		 21 2020
Foundry & Logic	\$	103.7	\$	113.4	\$	122.7	\$	108.4	\$	109.3	\$ 105.8
DRAM		42.1		33.9		34.6		31.4		19.1	24.7
Flash		7.9		11.6		5.2		11.0		5.4	4.3
Systems		34.4		27.7		34.5		27.2		24.0	26.0
	\$	188.1	\$	186.6	\$	197.0	\$	178.0	\$	157.8	\$ 160.8



## **Customers > 10% of Total Revenue**

	Q2 2021	Q1 2021	Q4 2020	Q3 2020	Q2 2020	Q1 2020
Intel Corporation	16.2 %	28.1 %	29.3 %	25.6 %	36.1 %	36.2 %
Samsung Electronics Co., LTD.	14.7%	*	12.5 %	10.6 %	*	*
Taiwan Semiconductor Manufacturing Co., LTD.	11.0%	11.5 %	*	10.6 %	*	*
Micron Technology	*	*	*	10.1 %	*	*
	41.9 %	39.6 %	41.8 %	56.9 %	36.1 %	36.2 %



<sup>\*</sup> Customer represents less than 10% of revenue for respective period

### **GAAP** to Non-GAAP Reconciliation

(In thousands, except for per share amounts)

	,	GAAP			Non-GAAP						
		Months Ended ne 26, 2021	_	Stock-based ompensation	<i>,</i>	Amortization of Intangibles	Acqu Valu	tization of isition Fair e & Other ustments	Acquisition Related Expenses	Т	hree Months Ended June 26, 2021
Revenues	\$	188,076	\$		\$	_	\$	78	\$ _	\$	188,154
Cost of revenues		111,793		(1,079)		(5,505)		(640)	_		104,569
Gross profit		76,283		1,079		5,505		718	_		83,585
Operating expenses:											
Research and development		25,454		(1,663)		_		_	_		23,386
Sales and marketing		18,427		(1,893)		(1,590)		_	_		14,883
General and administrative		12,052		(1,953)		_		_	(43)	)	10,151
Total operating expenses		55,933		(5,509)		(1,590)		(466)	(43)	_	48,420
Operating profit		20,350		6,588		7,095		1,184	43		35,165
Interest income		148		_		_		_	_		148
Interest expense		(116)		_		_			_		(116)
Other income (expense), net		(194)							_		(194)
Income before income taxes		20,188		6,588		7,095		1,184	43		35,003
Provision for income taxes		2,283		1,900		2,047		341	12		6,556
Net income	\$	17,905	\$	4,688	\$	5,048	\$	843	\$ 31	\$	28,447
Net income per share:											
Basic	\$	0.23	\$	0.06	\$	0.07	\$	0.01	\$ _	_\$	0.37
Diluted	\$	0.23	\$	0.06	\$	0.06	\$	0.01	\$ _	\$	0.36
Weighted-average number of shares											
Basic		77,463		77,463		77,463		77,463	77,463		77,463
Diluted		79,466		79,466		79,466		79,466	79,466		79,466
					_					=	

The presentation provides the calculations for Non-GAAP net income and Non-GAAP net income per share. FormFactor excluded the following items from one or more of the Non-GAAP measures: stock-based compensation expense, amortization of intangibles and other fair value adjustments due to acquisition, and acquisition related expenses. By publishing the Non-GAAP measures, the company's management intends to provide investors with additional information to further analyze the company's performance, core results and underlying trends. FormFactor's management evaluates results and makes operating decisions using both GAAP and Non-GAAP measures. Non-GAAP results are not prepared in accordance with GAAP, and Non-GAAP information should be considered a supplement to, and not a substitute for, financial statements prepared in accordance with GAAP.



## Non-GAAP Adjustments & EPS

(In thousands, except for per share amounts)

	Three Months Ended						Six Months Ended			
	J	une 26, 2021		March 27, 2021	J	une 27, 2020	J	une 26, 2021	June 2	7, 2020
GAAP net income	\$	17,905	\$	19,625	\$	20,469	\$	37,530	\$	36,359
Adjustments:										
Amortization of intangibles, inventory and fixed asset fair value adjustments due to acquisitions and other		8,279		7,713		6,702		15,992		13,965
Stock-based compensation		6,588		7,077		5,642		13,665		11,265
Gain on contingent consideration		(95)		_		(3,700)		(95)		(3,700)
Acquisition related expenses		43		166		_		209		35
Income tax effect of non-GAAP adjustments		(4,273)		(3,806)		(3,265)		(8,079)		(6,024)
Non-GAAP net income	\$	28,447	\$	30,775	\$	25,848	\$	59,222	\$	51,900
Non-GAAP net income per share:										
Basic	\$	0.37	\$	0.40	\$	0.34	\$	0.76	\$	0.68
Diluted	\$	0.36	\$	0.38	\$	0.33	\$	0.74	\$	0.66
Weighted-average number of shares used in per share calculations:										
Basic		77,463		77,598		76,275		77,530		76,140
Diluted		79,466	<u> </u>	79,988		78,861		79,621		78,710

The presentation provides the calculations for Non-GAAP net income and Non-GAAP net income per share. FormFactor excluded the following items from one or more of the Non-GAAP measures: stock-based compensation expense, amortization of intangibles and inventory fair value adjustment due to acquisition, loss on contingent consideration and acquisition related expenses. By publishing the Non-GAAP measures, the company's management intends to provide investors with additional information to further analyze the company's performance, core results and underlying trends. FormFactor's management evaluates results and makes operating decisions using both GAAP and Non-GAAP measures. Non-GAAP results are not prepared in accordance with GAAP, and Non-GAAP information should be considered a supplement to, and not a substitute for, financial statements prepared in accordance with GAAP.



## **Gross Profit and Gross Margin by Segment (GAAP)**

(In thousands, except for percentages)

#### **Three Months Ended**

Revenues
<b>Gross profit</b>
<b>Gross margin</b>

	June 2	6, 2021		June 27, 2020								
Probe Cards	Systems	Corporate and Other	Total	Probe Cards	Systems	Corporate and Other	Total					
\$ 153,641	\$ 34,435	\$ —	\$ 188,076	\$ 133,784	\$ 24,040	<del>\$</del>	\$ 157,824					
66,600	16,907	(7,224)	76,283	61,523	10,719	(6,075)	66,167					
43.3%	49.1%		40.6%	46.0%	44.6%		41.99					

#### **Six Months Ended**

Revenues
<b>Gross profit</b>
Gross margin

	June 2	<b>26, 2021</b>		June 27, 2020						
Probe Cards	Systems	Corporate and Other	Total	Probe Cards	Systems	Corporate and Other	Total			
\$ 312,539	\$ 62,173	<del>\$</del>	\$ 374,712	\$ 268,499	\$ 50,078	\$ —	\$ 318,577			
136,915	30,506	(14,432)	152,989	122,266	24,053	(12,762)	133,557			
43.8%	49.1%		40.8%	45.5%	48.0%		41.9%			