

Supplemental Financial Information

October 26, 2022



Revenue by Geographic Region (in millions)

	_ Q	3 2022	Q	2 2022	Q	1 2022	 24 2021	 3 2021
United States	\$	38.1	\$	31.2	\$	25.6	\$ 34.5	\$ 25.5
Taiwan		36.8		50.0		53.1	46.9	41.6
China		36.7		49.7		38.4	37.6	51.0
South Korea		28.9		28.8		27.5	39.2	29.0
Europe		11.8		8.1		8.4	11.2	10.5
Singapore		10.4		7.1		10.9	10.1	7.6
Japan		7.7		9.9		9.4	8.8	10.7
Malaysia		6.5		16.2		22.2	14.7	11.6
Rest of World		4.0		2.9		1.7	2.0	2.5
	\$	180.9	\$	203.9	\$	197.2	\$ 205.0	\$ 190.0



Revenue by Market Segment (in millions)

	Q	3 2022	Q2 2022	Q1 2022	 Q4 2021	Q3 2021
Foundry & Logic	\$	90.6	\$ 122.4	\$ 114.1	\$ 114.0	\$ 104.7
DRAM		34.9	36.8	34.5	40.3	39.8
Flash		13.9	8.5	11.4	11.6	10.4
Systems		41.5	36.2	 37.2	39.1	35.1
	\$	180.9	\$ 203.9	\$ 197.2	\$ 205.0	\$ 190.0



Customers > 10% of Total Revenue

	Q3 2022	Q2 2022	Q1 2022	Q4 2021	Q3 2021
Intel Corporation	17.0 %	20.9 %	20.8 %	16.7 %	20.8 %
SK hynix Inc.	10.7%	*	*	*	*
Taiwan Semiconductor Manufacturing Co., LTD.	*	*	10.7 %	*	*
Samsung Electronics Co., LTD.	*	*	*	13.8 %	12.9 %
	27.7 %	20.9 %	31.5 %	30.5 %	33.7 %



^{*} Customer represents less than 10% of revenue for respective period

GAAP to Non-GAAP Reconciliation

(In thousands, except for per share amounts)

	G	AAP		Non-GAAP			
		nths Ended er 24, 2022	Stock-based Compensation	Amortization of Intangibles	Amortization of Acquisition Fair Value Adjustments	Restructuring	Three Months Ended September 24, 2022
Revenues	\$	180,869	\$ <u> </u>	\$ —	\$ <u></u>	\$ —	\$ 180,869
Cost of revenues		118,656	(1,022)	(824)	(417)	(6,060)	110,333
Gross profit		62,213	1,022	824	417	6,060	70,536
Operating expenses:							
Research and development		26,549	(2,027)	_	_	(67)	24,455
Sales and marketing		19,240	(2,401)	(1,530)	_	(2)	15,307
General and administrative		12,397	(2,545)	_	(37)	(45)	9,770
Total operating expenses		58,186	(6,973)	(1,530)	(37)	(114)	49,532
Operating profit		4,027	7,995	2,354	454	6,174	21,004
Interest income		709	_	_	_	_	709
Interest expense		(152)	_	_	_	_	(152)
Other income (expense), net		1,041	_	_	_	_	1,041
Income before income taxes		5,625	7,995	2,354	454	6,174	22,602
Provision for income taxes		1,274	1,421	418	81	1,097	4,291
Net income	\$	4,351	\$ 6,574	\$ 1,936	\$ 373	\$ 5,077	\$ 18,311
Net income per share:							
Basic	\$	0.06	\$ 0.09	\$ 0.03	<u>\$</u>	\$ 0.07	\$ 0.24
Diluted	\$	0.06	\$ 0.08	\$ 0.02	\$	\$ 0.07	\$ 0.24
Weighted-average number of shares							
Basic		77,245	77,245	77,245	77,245	77,245	77,245
Diluted		77,688	77,688	77,688	77,688	77,688	77,688

The presentation provides the calculations for Non-GAAP net income and Non-GAAP net income per share. FormFactor excluded the following items from one or more of the Non-GAAP measures: stock-based compensation expense, amortization of intangibles and other fair value adjustments due to acquisitions, and restructuring charges. By publishing the Non-GAAP measures, the company's management intends to provide investors with additional information to further analyze the company's performance, core results and underlying trends. FormFactor's management evaluates results and makes operating decisions using both GAAP and Non-GAAP measures. Non-GAAP results are not prepared in accordance with GAAP, and Non-GAAP information should be considered a supplement to, and not a substitute for, financial statements prepared in accordance with GAAP.



Non-GAAP Adjustments & EPS

(In thousands, except for per share amounts)

		Nine Months Ended			
	September 24, 2022	June 25, 2022	September 25, 2021	September 24, 2022	September 25, 2021
GAAP net income	\$ 4,351	\$ 30,242	\$ 20,497	\$ 64,465	\$ 58,027
Adjustments:					
Amortization of intangibles, inventory and fixed asset fair value adjustments due to acquisitions	2,808	2,665	3,149	8,202	18,507
Stock-based compensation	7,995	6,358	7,920	21,873	21,585
Restructuring charges	6,174	581	4,633	7,068	5,267
Gain on contingent consideration	_	_	_	_	(95)
Acquisition related expenses	_	_	_	_	209
Income tax effect of non-GAAP adjustments	(3,017)	(3,071	(4,571)	(7,813)	(12,650)
Non-GAAP net income	\$ 18,311	\$ 36,775	\$ 31,628	\$ 93,795	\$ 90,850
Non-GAAP net income per share:					
Basic	\$ 0.24	\$ 0.47	\$ 0.41	\$ 1.21	\$ 1.17
Diluted	\$ 0.24	\$ 0.46	\$ 0.40	\$ 1.19	\$ 1.15
Weighted-average number of shares used in per share calculations:					
Basic	77,245	77,897	77,869	77,796	77,643
Diluted	77,688	79,210	79,029	78,492	79,190

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Gross Profit and Gross Margin by Segment (GAAP)

(In thousands, except for percentages)

Three Months Ended

Revenues
Gross profit
Gross margin

	Septembe	r 24, 2022		September 25, 2021					
Probe Cards	Systems	Corporate and Other	Total	Probe Cards	Systems	Corporate and Other	Total		
\$ 139,365	\$ 41,504	\$ —	\$ 180,869	\$ 154,850	\$ 35,114	\$ —	\$ 189,964		
48,252	22,284	(8,323)	62,213	69,868	17,553	(7,202)	80,219		
34.6%	53.7%		34.4%	45.1%	50.0%		42.2%		

Nine Months Ended

Revenues
Gross profit
Gross margin

	Septembe	er 24, 2022		September 25, 2021					
Probe Cards	Systems	Corporate and Other	Total	Probe Cards	Systems	Corporate and Other	Total		
\$ 467,056	\$114,894	\$ —	\$ 581,950	\$ 467,389	\$ 97,287	\$ —	\$ 564,676		
203,874	59,967	(13,035)	250,806	206,783	48,059	(21,634)	233,208		
43.7%	52.2%		43.1%	44.2%	49.4%		41.3%		