

Supplemental Financial Information

August 2, 2023



Revenue by Geographic Region (in millions)

| | Q2 2023 | | Q' | Q1 2023 | | Q4 2022 | | Q3 2022 | | 2 2022 |
|---------------|---------|-------|----|---------|----|---------|----|---------|----|--------|
| United States | \$ | 42.7 | \$ | 37.7 | \$ | 32.8 | \$ | 38.1 | \$ | 31.2 |
| Taiwan | | 29.5 | | 40.3 | | 29.9 | | 36.8 | | 50.0 |
| South Korea | | 27.9 | | 20.8 | | 26.2 | | 28.9 | | 28.8 |
| China | | 23.5 | | 27.1 | | 35.8 | | 36.7 | | 49.7 |
| Europe | | 10.8 | | 9.4 | | 11.0 | | 11.8 | | 8.1 |
| Japan | | 7.9 | | 11.0 | | 11.4 | | 7.7 | | 9.9 |
| Malaysia | | 6.7 | | 11.3 | | 5.1 | | 6.5 | | 16.2 |
| Singapore | | 2.8 | | 5.3 | | 11.0 | | 10.4 | | 7.1 |
| Rest of World | | 4.1 | | 4.5 | | 2.8 | | 4.0 | | 2.9 |
| | \$ | 155.9 | \$ | 167.4 | \$ | 166.0 | \$ | 180.9 | \$ | 203.9 |



Revenue by Market Segment (in millions)

| | Q2 2023 | | Q1 2023 | | Q4 2022 | | Q3 2022 | | Q2 2022 |
|-----------------|---------|-------|---------|-------|---------|-------|---------|-------|-------------|
| Foundry & Logic | \$ | 81.9 | \$ | 101.6 | \$ | 82.1 | \$ | 90.6 | \$ 122.4 |
| DRAM | | 30.5 | | 19.8 | | 27.3 | | 34.9 | 36.8 |
| Flash | | 2.9 | | 5.9 | | 15.0 | | 13.9 | 8.5 |
| Systems | | 40.6 | | 40.1 | | 41.6 | | 41.5 | 36.2 |
| | \$ | 155.9 | \$ | 167.4 | \$ | 166.0 | \$ | 180.9 | \$ 203.9 |



Customers > 10% of Total Revenue

| | Q2 2023 | Q1 2023 | Q4 2022 | Q3 2022 | Q2 2022 |
|-------------------|---------|---------|---------|---------|---------|
| Intel Corporation | 14.2 % | 20.0 % | 16.5 % | 17.0 % | 20.9 % |
| SK hynix Inc. | * | * | * | 10.7 % | * |
| | 14.2 % | 20.0 % | 16.5 % | 27.7 % | 20.9 % |

^{*} Customer represents less than 10% of revenue for respective period



GAAP to Non-GAAP Reconciliation

(In thousands, except for per share amounts)

| | | GAAP | | | Non-GAAP | | | | | | |
|-----------------------------------|----|---------------------------|----|-------------------|--------------------------------|---------|--|--------|---------------|------|------------------------------------|
| | | Months Ended y 1, 2023 | | -based nsation | Amortization of Intangibles | | Amortization of Acquisition Fair Value Adjustments | | Restructuring | | Three Months Ended July 1, 2023 |
| Revenues | \$ | 155,916 | \$ | | \$ | | \$ | | \$ | _ | \$ 155,916 |
| Cost of revenues | | 95,633 | | (1,515) | | (838) | | (268) | (3 | 32) | 92,680 |
| Gross profit | _ | 60,283 | | 1,515 | | 838 | | 268 | 3 | 32 | 63,236 |
| Operating expenses: | | | | | | | | | | | |
| Research and development | | 28,340 | | (2,363) | | _ | | _ | (2 | 21) | 25,756 |
| Sales and marketing | | 19,274 | | (2,321) | | (1,550) | | _ | | (3) | 15,400 |
| General and administrative | | 13,981 | | (3,005) | | _ | | _ | (| (62) | 10,914 |
| Total operating expenses | | 61,595 | | (7,689) | | (1,550) | | _ | (2 | 286) | 52,070 |
| Operating profit | | (1,312) | | 9,204 | | 2,388 | | 268 | | 18 | 11,166 |
| Interest income | | 1,591 | | _ | | _ | | _ | | | 1,591 |
| Interest expense | | (109) | | _ | | _ | | _ | | _ | (109) |
| Other income (expense), net | | 450 | | _ | | _ | | _ | | _ | 450 |
| Income before income taxes | | 620 | | 9,204 | | 2,388 | | 268 | 6 | 18 | 13,098 |
| Provision for income taxes | | (208) | | 1,526 | | 396 | | 44 | 1 | 02 | 1,860 |
| Net income | \$ | 828 | \$ | 7,678 | \$ | 1,992 | \$ | 224 | \$ 5 | 16 | \$ 11,238 |
| Net income per share: | | | | | | | | | | | |
| Basic | \$ | 0.01 | \$ | 0.10 | \$ | 0.03 | \$ | | \$ 0 | .01 | \$ 0.15 |
| Diluted | \$ | 0.01 | \$ | 0.10 | \$ | 0.03 | \$ | | \$ 0 | .01 | \$ 0.14 |
| Weighted-average number of shares | | | | | | | | | | | |
| Basic | | 77,159 | | 77,159 | | 77,159 | | 77,159 | 77,1 | 59_ | 77,159 |
| Diluted | | 77,616 | | 77,616 | | 77,616 | | 77,616 | 77,6 | 16 | 77,616 |
| | | | | | | | | | | | |

The presentation provides the calculations for Non-GAAP net income and Non-GAAP net income per share. FormFactor excluded the following items from one or more of the Non-GAAP measures: stock-based compensation expense, amortization of intangibles and other fair value adjustments due to acquisitions, and restructuring charges. By publishing the Non-GAAP measures, the company's management intends to provide investors with additional information to further analyze the company's performance, core results and underlying trends. FormFactor's management evaluates results and makes operating decisions using both GAAP and Non-GAAP measures. Non-GAAP results are not prepared in accordance with GAAP, and Non-GAAP information should be considered a supplement to, and not a substitute for, financial statements prepared in accordance with GAAP.



Non-GAAP Adjustments & EPS

(In thousands, except for per share amounts)

| | Three Months Ended | | | | | | Six Months Ended | | | |
|---|--------------------|---------|---------------|---------|---------------|---------|------------------|---------|----|---------------|
| | July 1, 2023 | | April 1, 2023 | | June 25, 2022 | | July 1, 2023 | | | June 25, 2022 |
| GAAP net income | \$ | 828 | \$ | 1,342 | \$ | 30,242 | \$ | 2,170 | \$ | 60,114 |
| Adjustments: | | | | | | | | | | |
| Amortization of intangibles, inventory and fixed asset fair value adjustments due to acquisitions | | 2,656 | | 2,903 | | 2,665 | | 5,559 | | 5,394 |
| Stock-based compensation | | 9,204 | | 9,290 | | 6,358 | | 18,494 | | 13,878 |
| Restructuring charges | | 618 | | 922 | | 581 | | 1,540 | | 894 |
| Income tax effect of non-GAAP adjustments | | (2,068) | | (1,965) | | (3,071) | | (4,033) | | (4,796) |
| Non-GAAP net income | \$ | 11,238 | \$ | 12,492 | \$ | 36,775 | \$ | 23,730 | \$ | 75,484 |
| Non-GAAP net income per share: | | | | | | | | | | |
| Basic | \$ | 0.15 | \$ | 0.16 | \$ | 0.47 | \$ | 0.31 | \$ | 0.97 |
| Diluted | \$ | 0.14 | \$ | 0.16 | \$ | 0.46 | \$ | 0.31 | \$ | 0.95 |
| Weighted-average number of shares used in per share calculations: | | | | | | | | | | |
| Basic | | 77,159 | | 77,066 | | 77,897 | | 77,112 | | 78,071 |
| Diluted | | 77,616 | | 77,255 | | 79,210 | | 77,450 | | 79,423 |

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Gross Profit and Gross Margin by Segment (GAAP)

(In thousands, except for percentages)

Three Months Ended

| Revenues |
|---------------------|
| Gross profit |
| Gross margin |

| | July 1 | , 2023 | | June 25, 2022 | | | | | |
|----------------|-----------|---------|------------|----------------|-----------|---------------------|------------|--|--|
| Probe Cards | - | | Total | Probe Cards | Systems | Corporate and Other | Total | | |
| \$ 115,303 | \$ 40,613 | \$ — | \$ 155,916 | \$ 167,708 | \$ 36,199 | \$ — | \$ 203,907 | | |
| 42,112 | 21,124 | (2,953) | 60,283 | 78,420 | 18,276 | (2,327) | 94,369 | | |
| 36.5% | 52.0% | | 38.7% | 46.8% | 50.5% | | 46.3% | | |

Six Months Ended

| Revenues |
|---------------------|
| Gross profit |
| Gross margin |

| | July 1 | l, 2023 | | June 25, 2022 | | | | | | |
|----------------|-----------|-----------------|------------|----------------|-----------|---------------------|-----------|--|--|--|
| Probe Cards | | | Total | Probe Cards | Systems | Corporate and Other | Total | | | |
| \$ 242,631 | \$ 80,733 | \$ — | \$ 323,364 | \$ 327,691 | \$ 73,390 | \$ | \$401,081 | | | |
| 85,735 | 41,870 | (6,244) | 121,361 | 155,622 | 37,683 | (4,712) | 188,593 | | | |
| 35.3% | 51.9% | | 37.5% | 47.5% | 51.3% | | 47.0% | | | |