

Investor Presentation

January 2025



Forward-Looking Statements; Non-GAAP Financial Measures

This presentation contains forward-looking statements within the meaning of the U.S. Securities Exchange Act of 1934 and the Securities Act of 1933. The forward-looking statements include statements concerning, among other things, our future business model and strategies, our financial model and structure, market and market share growth, industry trends, customer demand and growth opportunities. In some instances, you can identify these statements by forward-looking words, such as "may," "might," "will," "could," "should," "expect," "plan," "anticipate," "believe," "estimate," "predict," "intend" and "continue," the negative or plural of these words and other comparable terminology. The target financial model described in this presentation is intended to aid in the evaluation of long-term potential, and is not guidance or a statement of forecasted performance in a specific future period. The forward-looking statements are only predictions based on our current expectations and our projections about future events. All information and forward-looking statements included in this presentation and the related discussions are based upon information available to us as of January 15, 2025. You should not place undue reliance on these forward-looking statements. These forwardlooking statements are subject to known and unknown risks, uncertainties and other factors that may cause our actual results, levels of activity, performance or achievements to differ materially from those expressed or implied by these statements, including risks related to technology and market trends; the benefits of acquisitions and investments; macroeconomic conditions; uncertainties related to the COVID-19 pandemic and the impacts of our responses to it; the interpretation and impacts of changes in export controls and other trade barriers; our success in executing our business strategies and other risks discussed in the section titled "Risk Factors" and elsewhere in our Annual Report on Form 10-K for the year ended December 30, 2023 and in our other filings with the U.S. Securities and Exchange Commission copies of which may be obtained by visiting the Investor Relations section of our website at http://investors.formfactor.com or at www.sec.gov.

This presentation and related discussions contain non-GAAP measures relating to our financial performance. These measures may be different from non-GAAP financial measures used by other companies. The presentation of this financial information is not intended to be considered in isolation of, or as a substitute for, financial information prepared and presented in accordance with generally accepted accounting principles. You can find the reconciliation of non-GAAP financial measures to the most directly comparable U.S. GAAP measures in the Supplemental Information contained in this presentation.



FormFactor At a Glance

TTM Revenue* \$742M



Advanced Probe Cards for Chip Production



115,000,000+ MEMS PROBES/YEAR **Engineering Systems**



10,000+
INSTALLED PROBERS

Global Manufacturing, Design and Customer Service Presence



~ 2,150 000 PEOPLE () Recognized by Industry Leaders **

Intel TSMC Micron

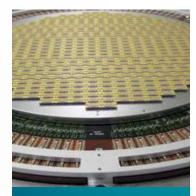
SK hynix Samsung

*As of 10/30/24

** Customers that have accounted for >10% of revenue for one or more quarters since Q1 FY18



Compelling Investment Thesis



Market leader in large and growing semiconductor test and measurement sector



Benefits from powerful secular trends:

- Exponential growth in semiconductor content, increased 5G and data center spending
- Adoption of advanced packaging to counter slowdown in Moore's Law



Technology leadership enables customers' most critical roadmap advancements, from R&D through Production



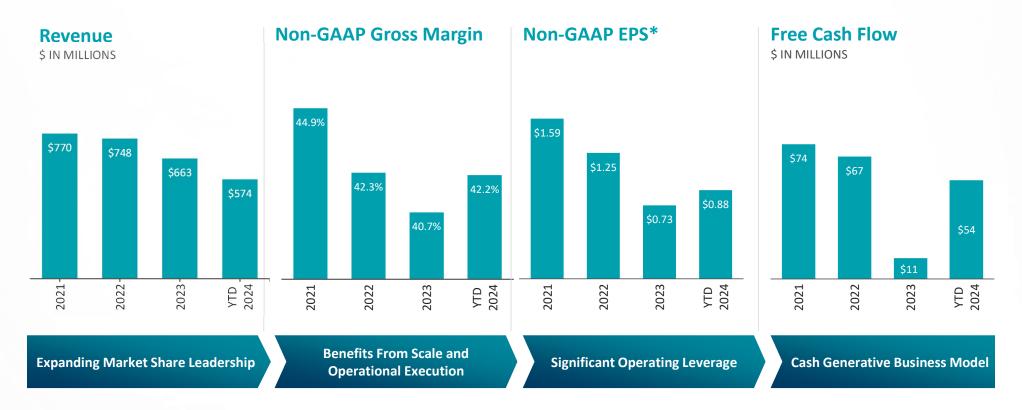
Profitable financial model with earnings growth and strong cash flow



Active execution of acquisition strategy increases scale and diversification



Proven Track Record



See Supplemental Information for reconciliations of non-GAAP financial measures to the most directly comparable GAAP financial measures.

Sources: Historical information, company SEC filings and press releases.



^{*}All references to EPS are on a diluted basis.

Recognized Industry Leader



2014 • 2015 • 2016

2017 • 2018 • 2019

2020 • 2021 • 2022

2023



FormFactor Named One of THE BEST Suppliers in the Semiconductor Industry for Tenth Consecutive Year

LIVERMORE, Calif., May 17, 2023 (GLOBE NEWSWIRE) — FormFactor, Inc. (NASDAQ: FORM), a leading semiconductor test and measurement supplier, announced that it has again been named a top performer in TechInsights' customer satisfaction survey earning five stars in three categories:

10 BEST Focused Suppliers of Chip Making Equipment, THE BEST Suppliers of Test Equipment, and THE BEST Suppliers of Test Subsystems.

In this survey, worldwide semiconductor manufacturing companies rate their vendors for supplier performance, customer service, and product performance. The results mark ten years running that FormFactor has been selected in THE BEST Suppliers of Test Subsystems which includes manufacturers of probe cards, test sockets, and device interface boards. FormFactor again ranked number one in the '10 BEST Focused Suppliers of Chip Making Equipment' category.

"Customers give FormFactor high rankings for technical leadership and field engineering support," said G. Dan Hutcheson, Vice Chair, TechInsights. "In multiple categories, FormFactor consistently rates as a Five Star supplier."

Trusted by leading semiconductor designers and foundries



FormFactor Earns Intel's 2024 EPIC Distinguished Supplier Award





FormFactor Earns Intel's 2024 EPIC Distinguished Supplier Award

LIVERMORE, CA – (Globe Newswire – March 28, 2024) – FormFactor is proud to announce that it has earned Intel's EPIC Distinguished Supplier Award. Through its dedication to Excellence, Partnership, Inclusion, and Continuous (EPIC) quality improvement, FormFactor has achieved a level of performance that consistently exceeds Intel's expectations.

"As one of the 27 Distinguished Supplier Award recipients in 2024, FormFactor stands out among suppliers in Intel's trusted supply chain," said Keyvan Esfarjani, chief global operations officer at Intel. "Through their relentless drive to improve, they have achieved a level of performance that consistently exceeds Intel's expectations and serves as a benchmark across the ecosystem."

The Intel EPIC Distinguished Supplier Award recognizes a consistent level of strong performance across all performance criteria. Of the thousands of Intel suppliers around the world, only a few hundred qualify to participate in the EPIC Supplier Program. The EPIC Distinguished Award is the second-highest honor a supplier can achieve. In 2024, only 27 suppliers in the Intel supply chain network earned this award.

To qualify for an Intel EPIC Distinguished Supplier Award, suppliers must exceed expectations, meet aggressive performance goals, and score 80 percent or higher in performance assessments throughout the year. Suppliers must also meet 80 percent or more of their improvement plan deliverables and demonstrate formidable quality and business systems.

FormFactor is one of twenty-seven Distinguished Supplier Award recipients in all of Intel's global supply chain



FormFactor Receives SK hynix Best Partner Award





FormFactor Receives SK hynix Best Partner Award

LIVERMORE, Calif., Nov. 18, 2024 (GLOBE NEWSWIRE) -- FormFactor, Inc. (NASDAQ: FORM), a leading supplier of electrical test and measurement solutions for the semiconductor industry, announced today that it has been recognized as an outstanding partner by SK hynix, a global leader in DRAM and Flash memory manufacturing. The award honors FormFactor for its significant contributions to SK hynix's growth and competitive strength, driven by technological innovations in probe cards for advanced package test.

As a trusted supplier, FormFactor provides SK hynix with advanced wafer probe cards for high-bandwidth memory (HBM) testing, high-throughput one-touchdown DRAM testing, and engineering probe systems designed for extreme environments, all of which play a key role in supporting the development of next-generation semiconductor devices.

"We are honored to receive the SK hynix Best Partner Award," said FormFactor CEO Mike Slessor. "Our longstanding partnership with SK hynix is built on a shared commitment to advancing semiconductor technology. From labs to production fabs, we've collaborated to deliver high-speed, high-parallelism probe technologies that meet the highest standards of quality and reliability. This recognition reflects our dedication to driving mutual growth through innovation and exceptional performance. We look forward to further strengthening our partnership and supporting SK hynix's continued leadership in semiconductor technology."

Furthermore, partnerships like this propel technological advancements forward. By continuously collaborating on subsequent devices, including the latest high-bandwidth memory innovations such as HBM4, FormFactor continues to push the boundaries of what is possible in semiconductor testing. These collaborative efforts ensure that cutting-edge technology remains at the forefront, driving progress and fostering a cycle of continuous improvement.

The SK hynix awards are presented annually to a select group of suppliers who demonstrate exceptional performance and make meaningful contributions to SK hynix's development and manufacturing goals. FormFactor's recognition underscores its critical role in enhancing SK hynix's testing capabilities and driving innovation in the semiconductor industry.

FormFactor Recognized for Supplier Excellence in Advanced Semiconductor Test Solutions



How FormFactor Wins

Early Customer Engagement Creates Competitive Advantage and High Barriers to Entry





Technology and Applications Leadership Relied Upon by Customers

Deliver Market-Leading Products with World-Class Cycle Times and Quality





Largest R&D Budget in Served Markets, Enabled by Industry-Leading Scale



FormFactor Occupies a Unique Place in Semiconductor Industry

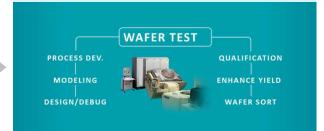
Front-End: Wafer Fabrication Equipment



Industry: \$100 Billion

- 6% CAGR
- Highly cyclical, tied to capital spending
- Highly consolidated

Wafer Test & Measurement



Industry: \$2.5 Billion

Advanced Probe Cards: \$2.0B; Engineering Systems: \$0.5B

- 8% CAGR for Advanced Probe Cards, devicespecific consumables
- 3% CAGR for Engineering Systems, driven by R&D budgets
- Demand driven by design releases on both new and existing nodes
- Moderate cyclicality
- Consolidated industry

Back-End: Wafer Assembly and Final Test



Industry: \$3.5 Billion

- 7% CAGR
- Highly cyclical, tied to capital spending
- Highly fragmented

Customers' shorter product cycles and faster times-to-market amplify secular growth in silicon devices

Sources: 2023 Data. All market size and growth rates are TechInsights estimates, except for Engineering Systems which are company estimates.



Customers Value, FormFactor Benefits From "Lab to Fab" Capabilities

Customers benefit from accelerated path from concept to volume production

 Saves time and effort, improves yields, shortens time-to-market

FormFactor Engages Customers Throughout Their Product Life Cycle



R&D/Engineering



High Volume Engineering/ Niche Production



Full Production

FormFactor's unique visibility to emerging trends, e.g. Silicon Photonics, Quantum Computing, Cryogenics, Micro LED, ensures focused R&D spend

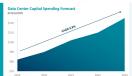


FormFactor Benefits from Two Industry Dynamics

Secular Growth in the Semiconductor Industry



Exponential Growth in Semiconductor Use

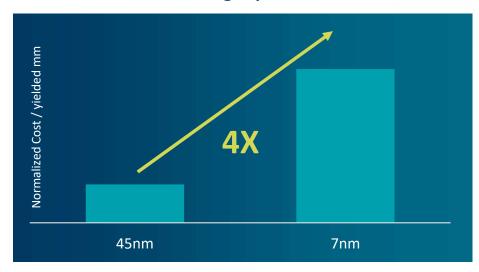


Increased Infrastructure and Enterprise Spending



5G Applications in Mobility and Automotive

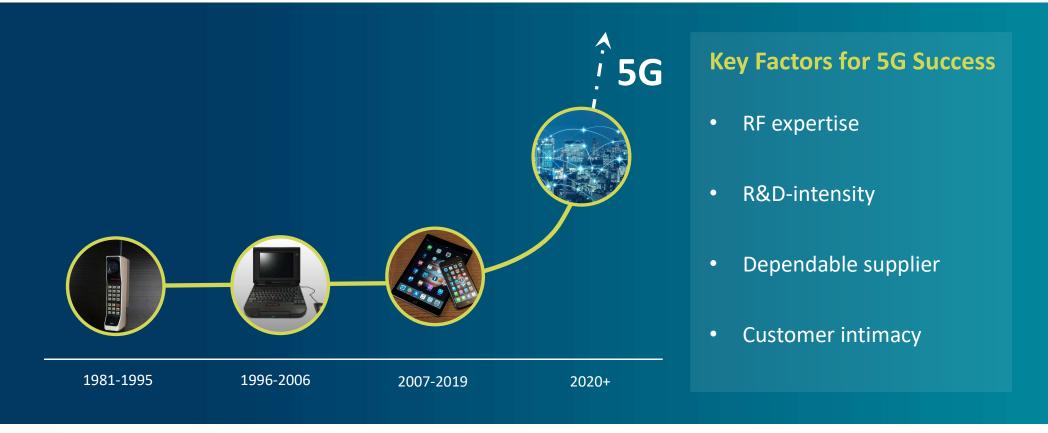
Slowing of Moore's Law: Node shrinks no longer provide cost reduction



Source: Su (AMD), IEDM 2017.



Exponential Growth in Silicon Devices Will Be Accelerated by 5G

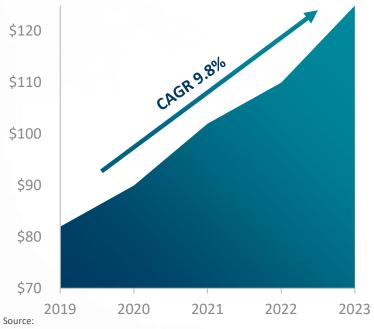






Infrastructure Spending and 5G Adoption Are **Spurring Semiconductor and Probe Card Use**

Data Center Capital Spending Forecast¹ IN BILLIONS



5G Will Drive Increased Content in Mobility and Automotive Applications



10% ▶ Connected Devices 2018-2023 CAGR

≈30B

Connected devices by 2023

M2M Smartphones TVs Other (tablets, PCs, etc.) 50% 23% 11% 16%



Trends Driving Semiconductor Content and Sensor Growth

≈ \$44B

Electrification

Autonomous ≈ \$50B

2035 Market Size

Connectivity ≈ \$9B

2027 Market Size

2027 Market Size

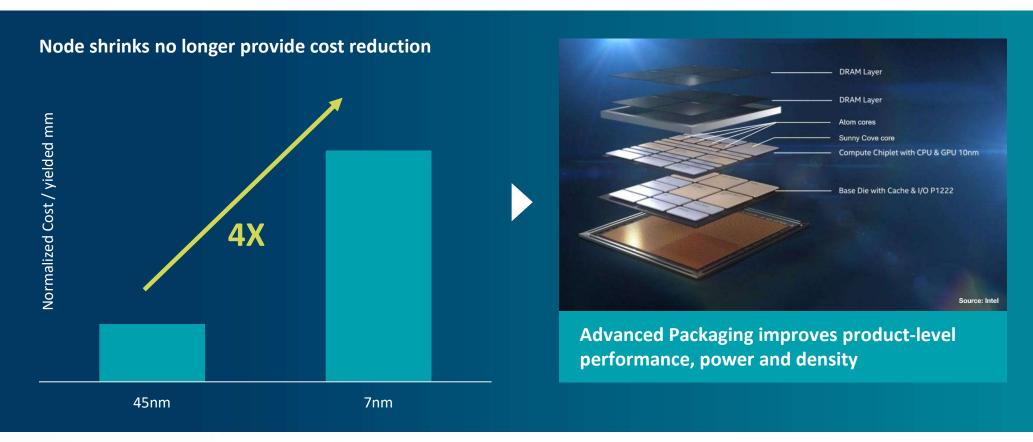
1. Omdia

2. Cisco "Annual Internet Report"

3. Lear Corporation, IHS Automotive for industry production.



Advanced Packaging Addresses Scaling Challenges As Moore's Law Slows



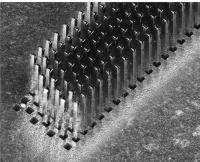




Probe Cards are Critical to Advanced Packaging

TE	ST	Cost of the Advanced Packaging Solution						
INTEN	NSITY	Low	High					
tor Die Yield	Low	Some	LOTS!					
Semiconductor Die Yield	High	Little	Some					





Test intensity, and therefore probe card demand, increases as advanced packaging becomes widespread



Unique Capabilities Position FormFactor for Faster Growth in Advanced Probe Cards



\$2.7 Billion Advanced Probe Card Market In 2028

Source: *2023 TechInsights estimates. **Company estimates.



Poised for Above-Market Growth in Engineering Systems

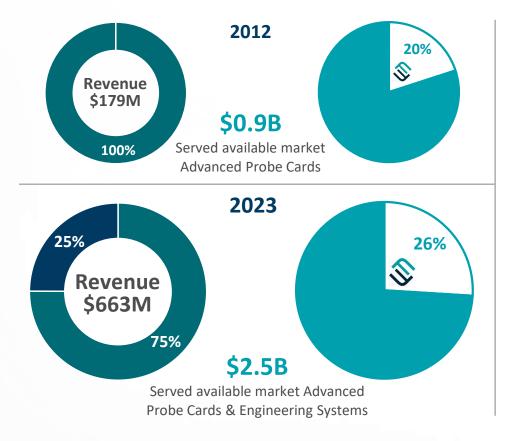


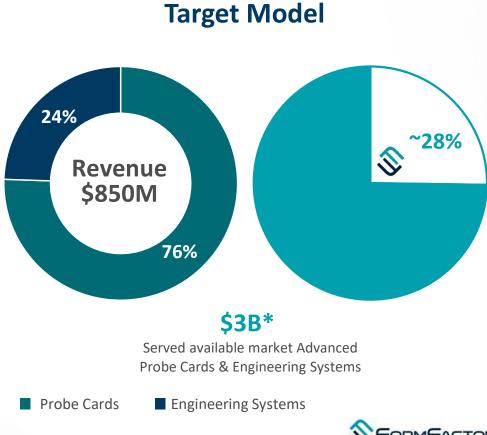
Technology Leadership and Worldwide Infrastructure Lead to Customer Intimacy and Early Involvement

Source: *2022 TechInsights estimates. **Company estimates.



FormFactor's Target Model





Sources: Historical information, company SEC filings and press releases. *TechInsights estimates of 2022 market size and company estimates. Reflects sale of FRT in Q4'23.



Growth to \$850M Target Model Revenue, Delivers \$2.00 Non-GAAP EPS

	2023 Actuals	YTD 2024	Target Model
Revenue	\$663M	\$574M	\$850M
Non-GAAP Gross Margin	40.7%	42.2%	47.0%
Non-GAAP Operating Margin	9.2%	12.2%	22.0%
Non-GAAP Effective Tax Rate	15.6%	14.3%	17.0%
Non-GAAP Diluted Earnings Per Share	\$0.73	\$0.88	\$2.00
Free Cash Flow	\$11M	\$54M	\$160M

See Supplemental Information below for reconciliations of non-GAAP financial measures to the most directly comparable GAAP financial measures. Sources: Historical information, company SEC filings and press releases.



Drivers of Shareholder Value Creation

Revenue Growth

- Underlying growth in semiconductor applications
- Participation in Advanced
 Packaging and 5G mega trends
- Diversification of customers

Operating Leverage

- · Gross Margin expansion
- Disciplined operating structure
- Robust Operating Cash Flow and Free Cash Flow
- Profitable growth

Capital Allocation

Focused reinvestment

- R&D
- Capacity expansion
- Fund organic growth

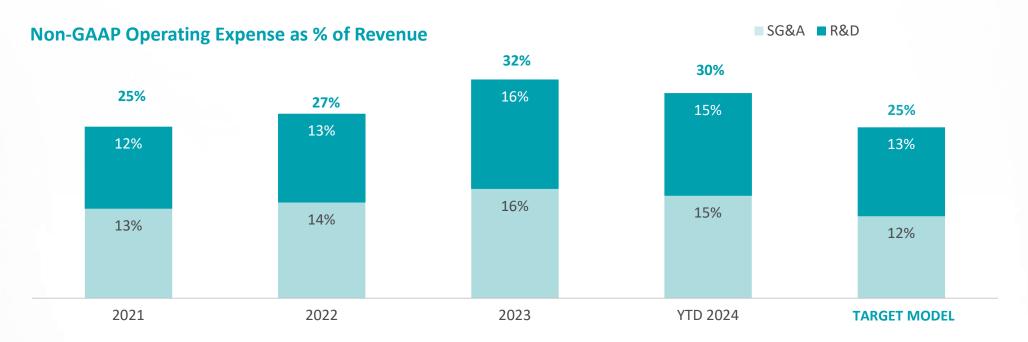
M&A

- Increase SAM
- Acquire attractive technologies
- Patient, deliberate approach
 - Complementary to organic growth
 - Diversifies revenue stream
 - Accretive to earnings

Stock buyback to offset dilution from stock-based compensation



Scale Enhances Margins, Finances Differentiating R&D



Capitalize on scale to leverage our operating expense infrastructure.

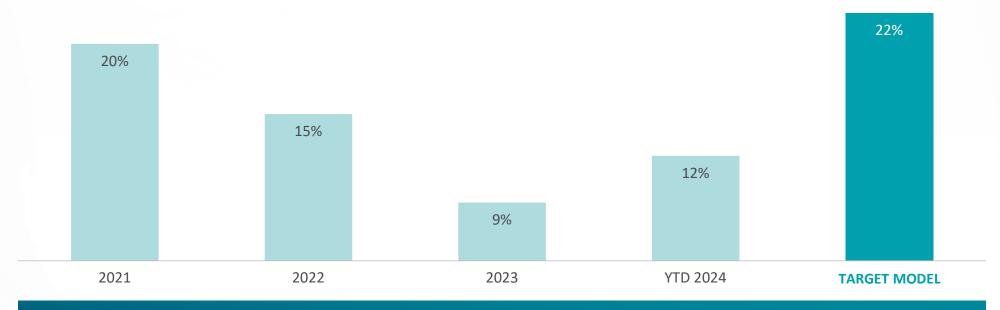
Continued significant R&D investment creates new organic growth opportunities.

See Supplemental Information below for reconciliations of non-GAAP financial measures to the most directly comparable GAAP financial measures. Sources: Historical information, company SEC filings and press releases.



Driving Operating Leverage Through Scale

Non-GAAP Operating Margin



Disciplined spending and increasing scale will continue to enhance profitability

See Supplemental Information below for reconciliations of non-GAAP financial measures to the most directly comparable GAAP financial measures. Sources: Historical information, company SEC filings and press releases.



Capital Expenditures to Support Organic Growth

	2020	2021	2022	2023	YTD'24	Target CapEx Model
СарЕх	\$56M	\$67M	\$65M	\$56M	\$31M	\$30M - \$35M
Revenue	\$694M	\$770M	\$748M	\$663M	\$574M	\$850M
CapEx as % of Revenue	8.0%	8.6%	8.7%	8.4%	5.4%	3.5%-4.0%









Acquisition Strategy Adds Scale and Diversification

Established process focused on extending long-term industry leadership

- Acquisition priorities
 - Market leader in growing market
 - Compelling technical capabilities
 - Accretive
 - Focus on tuck-ins as well as larger scale companies
- Leveraging FormFactor's key capabilities and infrastructure to achieve synergies

Opportunistic tuck-in acquisitions aligned with our longterm strategy and M&A principles

- Provide critical enabling technologies reinforcing FormFactor's leadership
- Create potential opportunity to increase served available market

Proven track record of identifying and integrating accretive acquisitions

MICROPROBE™

Year: 2012 Amount: \$117M



Year: 2016 **Amount:** \$352M

Acquisition of Advantest's probe card assets

Year: 2020 Amount: \$35M



Year: 2020 Amount: \$15M

Acquisition of JanisULT dilution refrigerator product line

Year: 2022 Amount: \$3.4M



Highly Resilient Business Model

Enabled by Flexible Cost Structure

- 100% of employees with variable pay component
- Flexible staffing model

Strong and Healthy Balance Sheet

- Supported by strong free cash flows
- History of successfully managing debt and significant borrowing capacity available if needed



Recent Results (non-GAAP)

	Revenue	Gross Margin	Diluted EPS	Free Cash Flow
Q2'24 ACTUAL	\$197.5M	45.3%	\$0.35	\$14.2M
Q3'24 ACTUAL	\$207.9M	42.2%	\$0.35	\$20.0M
Q4'24 OUTLOOK	\$190M +/- \$5M	41.0% +/- 1.5%	\$0.29 +/- \$0.04	

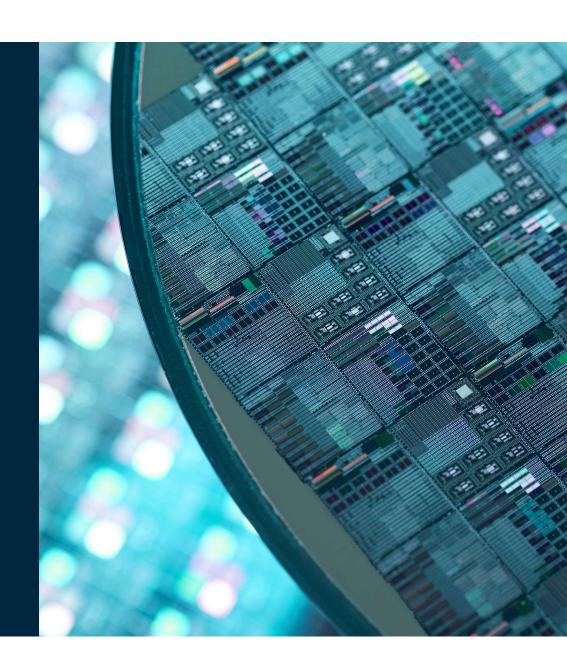
Q3'24 and Q4'24 Themes:

- Record revenue in Q3 exceeded outlook range and non-GAAP EPS was at the top end of the range; Strong DDR5 demand produced third consecutive record-setting quarter of DRAM probe-card revenue.
- Q4 revenue outlook range reflects record levels of DRAM probe card demand combined with slightly higher Systems Segment revenue, partially offset by reduction in Foundry & Logic probe-card demand.





Supplemental Information



FY 2023 GAAP to Non-GAAP Reconciliation

		GAAP	Adjustments							N	Ion-GAAP			
		welve Months						ortization of uisition Fair						elve Months
	Ended December			tock-based			Value Adjustments and		Denterratoria		Sale of Business		Ended December 30, 2023	
Revenues	¢.	30, 2023 663,102	Compensation			\$ —		istments and	\$	tructuring	Sale	of Business	\$ 663,102	
Cost of revenues	\$	404,522	\$ \$	(6.954)	\$ \$	(3,081)	\$	(1,255)	Э	(257)	\$ \$	_	Φ	392,975
Gross profit	\$	258,580	\$	(6,854) 6,854	\$	3,081	<u>\$</u> \$	1,255	\$	(357) 357	<u>\$</u>	<u></u>	Φ	270,127
Gross pront	Ф	39.0 %	Ф	0,634	Ф	3,061	Þ	1,233	Ф	337	Ф	_	Ф	40.7 %
Operating expenses:		39.0 76												40.7 70
Research and development	\$	115,765	\$	(10,652)	\$		\$	(222)		(291)			¢	104,600
Sales and marketing	¢.	75,142	\$	(8,448)	\$	(3,769)	\$	10		(775)			¢.	62,160
General and administrative	\$	57,870	\$	(12,662)	\$	(5,767)	\$	(100)		(117)		(2,407)	\$	42,584
Total operating expenses	\$	248,777	\$	(31,762)	\$	(3,769)	\$	(312)	\$	(1,183)	\$	(2,407)	\$	209,344
Gain on sale of business	\$	72,953	\$	(31,702)	\$	(5,765)	\$	(312)	\$	(1,103)	\$	(72,953)	\$	
Operating profit (loss)	\$	82,756	\$	38,616	\$	6,850	\$	1,567	\$	1,540	\$	(70,546)	\$	60,783
o per mang proses (coss)	Ψ	02,700	Ψ	20,010	Ψ	0,020	Ψ	1,507	Ψ	1,5 .0	Ψ	(70,210)	Ψ	00,702
Interest income	\$	7,217	\$	_	\$	_	\$	_	\$	_	\$	_	\$	7,217
Interest expense	\$	(421)	\$	_	\$	_	\$	_	\$	_	\$	_	\$	(421)
Other income (expense), net	\$	(285)	\$		\$		\$		\$		\$		\$	(285)
Income (loss) before income taxes	\$	89,267	\$	38,616	\$	6,850	\$	1,567	\$	1,540	\$	(70,546)	\$	67,294
Provision (benefit) for income taxes	\$	6,880	\$	(6,369)	\$	(1,130)	\$	(258)	\$	(254)	\$	11,635	\$	10,504
Net income (loss)	\$	82,387	\$	44,985	\$	7,980	\$	1,825	\$	1,794	\$	(82,181)	\$	56,790
N. A. Sarana (Lana) manakana														
Net income (loss) per share:		Ø1.06		£0.50		#0.10		#0.0 2		#0.0 2		#(1.0C)		ФО 72
Basic		\$1.06		\$0.58		\$0.10		\$0.02	====	\$0.02		\$(1.06)		\$0.73
Diluted		\$1.05		\$0.58		\$0.10		\$0.02		\$0.02		\$(1.05)		\$0.73
Weighted-average number of shares														
Basic		77,370		77,370		77,370		77,370		77,370		77,370		77,370
Diluted		78,159		78,159		78,159		78,159		78,159		78,159		78,159
													_	



YTD 2024 GAAP to Non-GAAP Reconciliation

	GAAP				Non-GAAP		
				Amortization of	_		
	Nine Months Ended	Stock-based	Amortization of	Acquisition Fair Value Adjustments			Nine Months Ended
	September 28, 2024	Compensation	Intangibles	and Other	Restructuring	Sale of Business	September 28, 2024
Revenues	574,116		_	_			574,116
Cost of revenues	339,773	(5,794)	(1,347)	(314)	(607)	_	331,711
Gross profit	234,343	5,794	1,347	314	607		242,405
	40.8 %						42.2 %
Operating expenses:							
Research and development	91,434	(7,906)	_	_	(139)	_	83,389
Sales and marketing	56,325	(5,623)	(573)	_	(110)	_	50,019
General and administrative	50,235	(10,227)		(147)	<u> </u>	(702)	39,159
Total operating expenses	197,994	(23,756)	(573)	(147)	(249)	(702)	172,567
Gain on sale of business	20,581			_	<u> </u>	(20,581)	_
Operating profit	56,930	29,550	1,920	461	856	(19,879)	69,838
Interest income	10,542	_	_	_	_	_	10,542
Interest expense	(321)	_	_	_	_	_	(321)
Other income (expense), net	322			_	<u> </u>		322
Income before income taxes	67,473	29,550	1,920	461	856	(19,879)	80,381
Provision for income taxes	7,564	8,983	584	140	260	(6,043)	11,488
Netincome	59,909	20,567	1,336	321	596	(13,836)	68,893
Net income per share:							
Basic	\$0.77	\$0.27	\$0.02	\$0.00	\$0.01	\$(0.18)	\$0.89
Diluted	\$0.76	\$0.26	\$0.02	\$0.00	\$0.01	\$(0.18)	\$0.88
Weighted-average number of shares:							
Basic	77,364	77,364	77,364	77,364	77,364	77,364	77,364
Diluted	78,495	78,495	78,495	78,495	78,495	78,495	78,495



Free Cash Flow Reconciliation

Free Cash Flow Trend (in thousands)

						YID
	2019	2020	2021	2022	2023	2024
Net cash provided by operating activities	\$ 121,048 \$	169,256 \$	139,364 \$	131,786 \$	64,602 \$	81,621
Add: Cash paid for interest	1,405	867	643	535	422	298
Add: Cash paid for acquisition related expenses	213	509	209	_	2,407	2,811
Capital expenditures	(20,847)	(55,865)	(66,496)	(65,254)	(56,027)	(30,773)
Free cash flow	\$ 101,819 \$	114,767 \$	73,720 \$	67,067 \$	11,404 \$	53,957



About Non-GAAP Financial Measures

We believe that the presentation of non-GAAP earnings per fully-diluted share, free cash flow and other non-GAAP measures in this presentation provides supplemental information that is important to understanding financial and business trends and other factors relating to our financial condition and results of operations. These non-GAAP measures are among the primary indicators used by management as a basis for planning and forecasting future periods, and by management and our board of directors to determine whether our operating performance has met certain targets and thresholds. Management uses non-GAAP operating income (loss), non-GAAP earnings per fully-diluted share and other non-GAAP measures when evaluating operating performance because it believes that the exclusion of the items indicated herein, for which the amounts or timing may vary significantly depending upon our activities and other factors, facilitates comparability of our operating performance from period to period. We use free cash flow to conduct and evaluate our business as an additional way of viewing our liquidity that, when viewed with our GAAP results, provides a more complete understanding of factors and trends affecting our cash flows. Many investors also prefer to track free cash flow, as opposed to only GAAP earnings. Free cash flow has limitations due to the fact that it does not represent the residual cash flow available for discretionary expenditures, and therefore it is important to view free cash flow as a complement to our entire consolidated statements of cash flows. We have chosen to provide non-GAAP information to investors so they can analyze our operating results closer to the way that management does, and use this information in their assessment of our business and the valuation of our company. We compute non-GAAP operating income (loss) and non-GAAP fully-diluted earnings per share by adjusting GAAP operating income (loss) and GAAP earnings per fully-diluted share to remove the impact of certain items and the tax effect of those adjustments. These and other non-GAAP measures are not in accordance with, or an alternative to, GAAP and may be materially different from other non-GAAP measures, including similarly titled non-GAAP measures used by other companies. The presentation of this additional information should not be considered in isolation from, as a substitute for, or superior to, operating income (loss) or earnings per fully-diluted share and other measures prepared in accordance with GAAP. Non-GAAP financial measures have limitations in that they do not reflect certain items that may have a material impact upon our reported financial results. We may expect to continue to incur expenses of a nature similar to these non-GAAP adjustments, and exclusion of these items should not be construed as an inference that these costs are unusual, infrequent or nonrecurring.

For more information on non-GAAP measures and adjustments, please see the Supplemental Information in this presentation and available at http://investors.formfactor.com for reconciliations of non-GAAP financial measures to the most directly comparable GAAP financial measures.

