

Supplemental Financial Information

October 30, 2024



CONFIDENTIAL

Revenue by Geographic Region (in millions)

	Q3 2024		Q2 2024		Q	1 2024	Q4	4 2023	Q3 2023		
United States	\$	55.0	\$	47.9	\$	45.8	\$	47.7	\$	43.7	
Taiwan		47.9		44.8		29.9		35.0		43.0	
South Korea		41.7		49.1		50.7		34.0		35.1	
China		34.5		25.1		15.6		19.4		21.8	
Japan		8.1		7.6		8.5		10.9		7.0	
Europe		7.8		8.8		8.8		9.3		9.3	
Singapore		5.5		4.5		4.8		6.5		3.7	
Malaysia		5.3		6.6		1.9		2.7		6.0	
Rest of World		2.1		3.1		2.7		2.7		2.0	
	\$	207.9	\$	197.5	\$	168.7	\$	168.2	\$	171.6	

Revenue by Market Segment (in millions)

	Q3 2024		Q2 2024		Q	1 2024	Q	4 2023	Q3 2023		
Foundry & Logic	\$	107.5	\$	103.7	\$	86.8	\$	83.8	\$	96.4	
DRAM		60.2		58.0		45.9		35.9		27.5	
Flash		4.5		5.1		4.0		7.3		4.5	
Systems		35.7		30.7		32.0		41.2		43.2	
	\$	207.9	\$	197.5	\$	168.7	\$	168.2	\$	171.6	

3



Customers > 10% of Total Revenue

	Q3 2024	Q2 2024	Q1 2024	Q4 2023	Q3 2023
SK hynix Inc.	18.1%	19.5%	15.5%	10.7%	*
Intel Corporation	17.1 %	16.7 %	15.7 %	16.7 %	17.1 %
Samsung Electronics Co., LTD.	*	*	12.4%	*	11.2%
	35.2 %	36.2 %	43.6 %	27.4 %	28.3 %



^{*} Customer represents less than 10% of revenue for respective period

GAAP to Non-GAAP Reconciliation

(In thousands, except for per share amounts)

		GAAP	Adjustments									Non-GAAP	
		Months Ended	Stock-based Compensation		Amortization of Intangibles	Amortization of Acquisition Fair Value Adjustments and Other		Restructuring	Sale	of Business		e Months Ended ember 28, 2024	
Revenues	\$	207,917	\$ —	- \$	-	\$ —	\$	_	\$		\$	207,917	
Cost of revenues		123,212	(1,934	-)	(449)	(81)	(524)		_		120,224	
Gross profit		84,705	1,934		449	81		524				87,693	
Operating expenses:													
Research and development		31,243	(2,679))	_	_		(139)		_		28,425	
Sales and marketing		18,153	(989)	(191)	_		(110)		_		16,863	
General and administrative		17,454	(3,334	-)	_	(49)	_		(13)		14,058	
Total operating expenses		66,850	(7,002	?) _	(191)	(49) —	(249)		(13)		59,346	
Gain on sale of business		_	_	-	_	_		_		_		_	
Operating profit		17,855	8,936	5	640	130		773		13		28,347	
Interest income		3,770	_	-	_	_		_		_		3,770	
Interest expense		(120)	_	-	_	_		_		_		(120)	
Other income (expense), net		(558)		-	<u> </u>			<u> </u>				(558)	
Income before income taxes		20,947	8,936	;	640	130		773		13		31,439	
Provision for income taxes		2,211	1,706	<u> </u>	122	25		147		2		4,213	
Net income	\$	18,736	\$ 7,230	\$	518	\$ 105	\$	626	\$	11	\$	27,226	
Net income per share:													
Basic	\$	0.24	\$ 0.09	<u> </u>	0.01	\$	\$	0.01	\$		\$	0.35	
Diluted	\$	0.24	\$ 0.09	\$	0.01	\$ —	\$	0.01	\$		\$	0.35	
Weighted-average number of sha	ares:												
Basic		77,406	77,406	<u> </u>	77,406	77,406		77,406		77,406		77,406	
Diluted The presentation provides the calculations for Non-GAAP ne		78,439	78,439)	78,439	78,439		78,439		78,439		78,439	

The presentation provides the calculations for Non-GAAP net income and Non-GAAP net income per share. FormFactor excluded the following items from one or more of the Non-GAAP measurers: stock-based compensation expense, amortization of intangibles and other fair value adjustments due to acquisitions, restructuring charges, divestiture related expenses, and other. By publishing the Non-GAAP measurers, the company's management intends to provide investors with additional information to further analyze the company's performance, core results and underlying trends. FormFactor's management evaluates results and makes operating decisions using both GAAP and Non-GAAP measurers. Non-GAAP results are not prepared in accordance with GAAP, and Non-GAAP information should be considered a supplement to, and not a substitute for, financial statements prepared in accordance with GAAP.



Non-GAAP Adjustments & EPS

(In thousands, except for per share amounts)

	Three Months Ended							Nine Months Ended				
	Se	eptember 28, 2024	,	June 29, 2024		September 30, 2023	;	September 28, 2024		September 30, 2023		
GAAP net income	\$	18,736	\$	19,392	\$	4,371	\$	59,909	\$	6,541		
Adjustments:												
Amortization of intangibles, inventory and fixed asset fair value adjustments due to acquisitions, and other	6	770		824		1,584		2,381		7,143		
Stock-based compensation		8,936		10,209		10,839		29,550		29,333		
Restructuring charges		773		_		_		856		1,540		
Gain on sale of business and related costs		13		(267)		2,139		(19,879)		2,139		
Income tax effect of non-GAAP adjustments		(2,002)		(2,835)		(1,617)		(3,924)		(5,650)		
Non-GAAP net income	\$	27,226	\$	27,323	\$	3 17,316	\$	68,893	\$	41,046		
Non-GAAP net income per share:												
Basic	\$	0.35	\$	0.35	\$	0.22	\$	0.89	\$	0.53		
Diluted	\$	0.35	\$	0.35	\$	0.22	\$	0.88	\$	0.53		
Weighted-average number of shares used in per share calculations:												
Basic		77,406		77,235		77,571		77,364		77,265		
Diluted		78,439		78,717	=	78,412		78,495	_	77,860		
			_		_		_		_			

The presentation provides the calculations for Non-GAAP net income and Non-GAAP net income per share. FormFactor excluded the following items from one or more of the Non-GAAP measures: amortization of intangibles, inventory, and fixed asset fair value adjustment due to acquisitions, stock-based compensation expense, restructuring charges, divestiture and acquisition related expenses. By publishing the Non-GAAP measures, the company's management intends to provide investors with additional information to further analyze the company's performance, core results and makes operating decisions using both GAAP and Non-GAAP measures. Non-GAAP results are not prepared in accordance with GAAP, and Non-GAAP information should be considered a supplement to, and not a substitute for, financial statements prepared in accordance with GAAP.



Gross Profit and Gross Margin by Segment (GAAP)

(In thousands, except for percentages)

Three Months Ended

Reveni	ues
Gross	profit
Gross	margin

	Septembe	er 28, 2024		September 30, 2023					
Probe Cards Systems		Corporate and Other Total		I I		Probe Cards	Systems	Corporate and Other	Total
\$ 172,174	\$ 35,743	\$ —	\$ 207,917	\$ 128,339	\$ 43,236	\$ —	\$ 171,575		
72,855	14,838	(2,988)	84,705	49,383	22,396	(2,494)	69,285		
42.3%	41.5%		40.7%	38.5%	51.8%		40.4%		

Nine Months Ended

Revenues
Gross profit
Gross margin

	Septembe	er 28, 2024					
Probe Cards Systems		Corporate and Other		Probe Cards	Systems	Corporate and Other	Total
\$ 475,667	\$ 98,449	\$ —	\$ 574,116	\$ 370,970	\$ 123,969	\$ —	\$ 494,939
198,885	43,521	(8,063)	234,343	135,118	64,266	(8,738)	190,646
41.8%	44.2%		40.8%	36.4%	51.8%		38.5%

