

Supplemental Financial Information

July 31, 2024



Revenue by Geographic Region (in millions)

	Q2 2024		Q	Q1 2024		Q4 2023	Q3 2023			Q2 2023	
South Korea	\$	49.1	\$	50.7	\$	34.0	\$	35.1	\$	27.9	
United States		47.9		45.8		47.7		43.7		42.7	
Taiwan		44.8		29.9		35.0		43.0		29.5	
China		25.1		15.6		19.4		21.8		23.5	
Europe		8.8		8.8		9.3		9.3		10.8	
Japan		7.6		8.5		10.9		7.0		7.9	
Malaysia		6.6		1.9		2.7		6.0		6.7	
Singapore		4.5		4.8		6.5		3.7		2.8	
Rest of World		3.1		2.7		2.7		2.0		4.1	
	\$	197.5	\$	168.7	\$	168.2	\$	171.6	\$	155.9	



Revenue by Market Segment (in millions)

	_Q	2 2024	Q1 2024		Q	Q4 2023		3 2023	Q	2 2023
Foundry & Logic	\$	103.7	\$	86.8	\$	83.8	\$	96.4	\$	81.9
DRAM		58.0		45.9		35.9		27.5		30.5
Flash		5.1		4.0		7.3		4.5		2.9
Systems		30.7		32.0		41.2		43.2		40.6
	\$	197.5	\$	168.7	\$	168.2	\$	171.6	\$	155.9



Customers > 10% of Total Revenue

	Q2 2024	Q1 2024	Q4 2023	Q3 2023	Q2 2023
SK hynix Inc.	19.5%	15.5%	10.7%	*	*
Intel Corporation	16.7 %	15.7 %	16.7 %	17.1 %	14.2 %
Samsung Electronics Co., LTD.	*	12.4%	*	11.2%	*
	36.2 %	43.6 %	27.4 %	28.3 %	14.2 %



^{*} Customer represents less than 10% of revenue for respective period

GAAP to Non-GAAP Reconciliation

(In thousands, except for per share amounts)

	GAAP		Adjustments				Non-GAAP
	Months Ended ne 29, 2024	Stock-based Compensation	Amortization of Intangibles	Amortization of Acquisition Fair Value Adjustments and Other		Sale of Business	ee Months Ended June 29, 2024
Revenues	\$ 197,474	\$ _	\$ 	\$ —	\$	_	\$ 197,474
Cost of revenues	110,574	(1,932)	(449)	(135))	_	108,058
Gross profit	 86,900	 1,932	449	135		_	89,416
Operating expenses:							
Research and development	31,564	(2,614)	_	_		_	28,950
Sales and marketing	20,386	(2,198)	(191)	_		_	17,997
General and administrative	 17,488	 (3,465)	 <u> </u>	(49))	(43)	13,931
Total operating expenses	 69,438	 (8,277)	 (191)	(49)		(43)	60,878
Gain on sale of business	 310	 <u> </u>	 <u> </u>			(310)	
Operating profit	17,772	10,209	640	184		(267)	28,538
Interest income	3,514	_	_	_		_	3,514
Interest expense	(99)	_	_	_		_	(99
Other income (expense), net	 360	 <u> </u>	 <u> </u>				360
Income before income taxes	 21,547	 10,209	 640	184		(267)	32,313
Provision for income taxes	 2,155	 2,688	 169	48		(70)	4,990
Net income	\$ 19,392	\$ 7,521	\$ 471	\$ 136	\$	(197)	\$ 27,323
Net income per share:							
Basic	\$ 0.25	\$ 0.10	\$ 0.01	\$	\$		\$ 0.35
Diluted	\$ 0.25	\$ 0.10	\$ 0.01	\$ —	\$		\$ 0.35
Weighted-average number of shares:							
Basic	 77,235	 77,235	77,235	77,235		77,235	77,235
Diluted	 78,717	 78,717	 78,717	78,717		78,717	78,717

The presentation provides the calculations for Non-GAAP net income and Non-GAAP net income per share. FormFactor excluded the following items from one or more of the Non-GAAP measures: stock-based compensation expense, amortization of intangibles and other fair value adjustments due to acquisitions, divestiture related expenses, and other. By publishing the Non-GAAP measures, the company's management intends to provide investors with additional information to provide investors with additional information, core results and underlying trends. FormFactor's management evaluates results and makes operating decisions using both GAAP and Non-GAAP information should be considered a supplement to, and not a substitute for, financial statements prepared in accordance with GAAP.

Non-GAAP Adjustments & EPS

(In thousands, except for per share amounts)

			Thre	ee Months Ended		Six Mont	hs	Ended
	Ju	ne 29, 2024	M	larch 30, 2024	July 1, 2023	June 29, 2024		July 1, 2023
GAAP net income	\$	19,392	\$	21,781	\$ 828	\$ 41,173	\$	2,170
Adjustments:								
Amortization of intangibles, inventory and fixed asset fair value adjustments due to acquisitions, and other		824		870	2,656	1,694		5,559
Stock-based compensation		10,209		10,405	9,204	20,614		18,494
Restructuring charges		_		_	618	_		1,540
Gain on sale of business and related costs		(267)		(19,625)	_	(19,892)		_
Income tax effect of non-GAAP adjustments		(2,835)		913	(2,068)	(1,922)		(4,033)
Non-GAAP net income	\$	27,323	\$	14,344	\$ 11,238	\$ 41,667	\$	23,730
Non-GAAP net income per share:								
Basic	\$	0.35	\$	0.19	\$ 0.15	\$ 0.54	\$	0.31
Diluted	\$	0.35	\$	0.18	\$ 0.14	\$ 0.53	\$	0.31
Weighted-average number of shares used in per share calculations:								
Basic		77,235		77,452	77,159	77,343		77,112
Diluted		78,717		78,490	77,616	78,746		77,450
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Gross Profit and Gross Margin by Segment (GAAP)

(In thousands, except for percentages)

Three Months Ended

Revenues
Gross profit
Gross margin

		June 2	9, 2	024				July 1	, 20	23	
Probe Cards	5	Systems		rporate d Other	Total	Probe Cards	•	Systems		orporate d Other	Total
\$ 166,792	\$	30,682	\$	_	\$ 197,474	\$ 115,303	\$	40,613	\$		\$ 155,916
75,239		14,177		(2,516)	86,900	42,112		21,124		(2,953)	60,283
45.1%		46.2%			44.0%	36.5%		52.0%			38.7%

Six Months Ended

Revenues
Gross profit
Gross margin

	June 2	9, 2024			, 2023		
Probe Cards	Systems	Corporate and Other	Total	Probe Cards	Systems	Corporate and Other	Total
\$ 303,493	\$ 62,706	\$ —	\$ 366,199	\$ 242,631	\$ 80,733	\$ —	\$ 323,364
126,030	28,683	(5,075)	149,638	85,735	41,870	(6,244)	121,361
41.5%	45.7%		40.9%	35.3%	51.9%		37.5%