

Supplemental Financial Information

April 27, 2022



Revenue by Geographic Region (in millions)

	Q1 2022		Q4 2021		Q3 2021		Q2 2021		Q1 2021	
Taiwan	\$	53.1	\$	46.9	\$	41.6	\$	51.9	\$	45.6
China		38.4		37.6		51.0		31.8		42.6
South Korea		27.5		39.2		29.0		36.2		19.1
United States		25.6		34.5		25.5		32.7		29.5
Malaysia		22.2		14.7		11.6		3.2		19.9
Singapore		10.9		10.1		7.6		10.0		8.6
Japan		9.4		8.8		10.7		7.7		9.3
Europe		8.4		11.2		10.5		12.0		10.0
Rest of World		1.7		2.0		2.5		2.6		2.0
	\$	197.2	\$	205.0	\$	190.0	\$	188.1	\$	186.6



Revenue by Market Segment (in millions)

	Q1 2022		Q4 2021		Q3 2021		Q2 2021		Q1 2021	
Foundry & Logic	\$	114.1	\$	114.0	\$	104.7	\$	103.7	\$	113.4
DRAM		34.5		40.3		39.8		42.1		33.9
Flash		11.4		11.6		10.4		7.9		11.6
Systems		37.2		39.1		35.1		34.4		27.7
	\$	197.2	\$	205.0	\$	190.0	\$	188.1	\$	186.6



	Q1 2022	Q4 2021	Q3 2021	Q2 2021	Q1 2021
Intel Corporation	20.8 %	16.7 %	20.8 %	16.3 %	28.1 %
Taiwan Semiconductor Manufacturing Co., LTD.	10.7 %	*	*	11.0 %	11.5 %
Samsung Electronics Co., LTD.	*	13.8 %	12.9 %	14.7 %	*
	31.5 %	30.5 %	33.7 %	42.0 %	39.6 %

* Customer represents less than 10% of revenue for respective period



GAAP to Non-GAAP Reconciliation

(In thousands, except for per share amounts)

	GAAP	Adjustments								Non-GAAP	
	Months Ended rch 26, 2022	Stock-based ompensation	Α	mortization of Intangibles		Amortization of Acquisition Fair /alue Adjustments		Restructuring	Tł	nree Months Ended March 26, 2022	
Revenues	\$ 197,174	\$ _	\$	_	\$		\$	_	\$	197,174	
Cost of revenues	102,950	(1,078)		(808)		(360)		(139)		100,565	
Gross profit	 94,224	 1,078		808		360		139		96,609	
Operating expenses:											
Research and development	27,134	(1,986)		_		_		(146)		25,002	
Sales and marketing	20,500	(2,288)		(1,561)		_		(18)		16,633	
General and administrative	12,406	(2,168)		_		_		(10)		10,228	
Total operating expenses	 60,040	(6,442)		(1,561)		_		(174)		51,863	
Operating profit	34,184	 7,520		2,369		360		313		44,746	
Interest income	138	_		_		_		_		138	
Interest expense	(192)	—		—		—		—		(192)	
Other income (expense), net	 192	 —		_		_		_		192	
Income before income taxes	 34,322	7,520		2,369		360		313		44,884	
Provision for income taxes	 4,450	 1,228		387		59		51		6,175	
Net income	\$ 29,872	\$ 6,292	\$	1,982	\$	301	\$	262	\$	38,709	
Net income per share:											
Basic	\$ 0.38	\$ 0.08	\$	0.03	\$		\$		\$	0.49	
Diluted	\$ 0.38	\$ 0.08	\$	0.02	\$		\$		\$	0.49	
Weighted-average number of shares											
Basic	 78,246	 78,246		78,246		78,246		78,246		78,246	
Diluted	79,468	79,468		79,468		79,468		79,468		79,468	
							_		_		

The presentation provides the calculations for Non-GAAP net income and Non-GAAP net income per share. FormFactor excluded the following items from one or more of the Non-GAAP measures: stock-based compensation expense, amortization of intangibles and other fair value adjustments due to acquisitions, and restructuring charges. By publishing the Non-GAAP measures, the company's management intends to provide investors with additional information to further analyze the company's performance, core results and underlying trends. FormFactor's management evaluates results and makes operating decisions using both GAAP and Non-GAAP measures. Non-GAAP results are not prepared in accordance with GAAP, and Non-GAAP information should be considered a supplement to, and not a substitute for, financial statements prepared in accordance with GAAP.



Non-GAAP Adjustments & EPS

(In thousands, except for per share amounts)

	Three Months Ended					
	Marc	ch 26, 2022	Decem	ber 25, 2021	March 27, 2021	
GAAP net income	\$	29,872	\$	25,897	\$	19,625
Adjustments:						
Amortization of intangibles, inventory and fixed asset fair value adjustments due to acquisitions		2,729		2,766		7,713
Stock-based compensation		7,520		7,799		7,077
Restructuring charges		313		(1,143)		—
Acquisition related expenses		_		_		166
Income tax effect of non-GAAP adjustments		(1,725)		(657)		(3,806)
Non-GAAP net income	\$	38,709	\$	34,662	\$	30,775
Non-GAAP net income per share:						
Basic	\$	0.49	\$	0.44	\$	0.40
Diluted	\$	0.49	\$	0.44	\$	0.38
Weighted-average number of shares used in per share calculations:						
Basic		78,246		78,220		77,598
Diluted		79,468		79,121		79,988

The presentation provides the calculations for Non-GAAP net income and Non-GAAP net income per share. FormFactor excluded the following items from one or more of the Non-GAAP measures: stock-based compensation expense, amortization of intangibles, inventory, and fixed asset fair value adjustment due to acquisitionnes, restructuring charges, and acquisition related expenses. By publishing the Non-GAAP measures: the company's management intends to provide investors with additional information to further analyze the company's performance, core results and underlying trends. FormFactor's management evaluates results and makes operating decisions using both GAAP and Non-GAAP measures. Non-GAAP results are not prepared in accordance with GAAP, and Non-GAAP information should be considered a supplement to, and not a substitute for, financial statements prepared in accordance with GAAP.



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Gross Profit and Gross Margin by Segment (GAAP)

(In thousands, except for percentages)

	Three Months Ended									
		March 2	26, 2022							
			Corporate and Other	Total	Probe Cards	Systems	Corporate and Other	Total		
Revenues	\$ 159,983	\$ 37,191	\$ —	\$ 197,174	\$ 158,898	\$ 27,738	\$ —	\$ 186,636		
Gross profit	77,202	19,407	(2,385)	94,224	70,315	13,599	(7,208)	76,706		
Gross margin	48.3%	52.2%		47.8%	44.3%	49.0%		41.1%		

