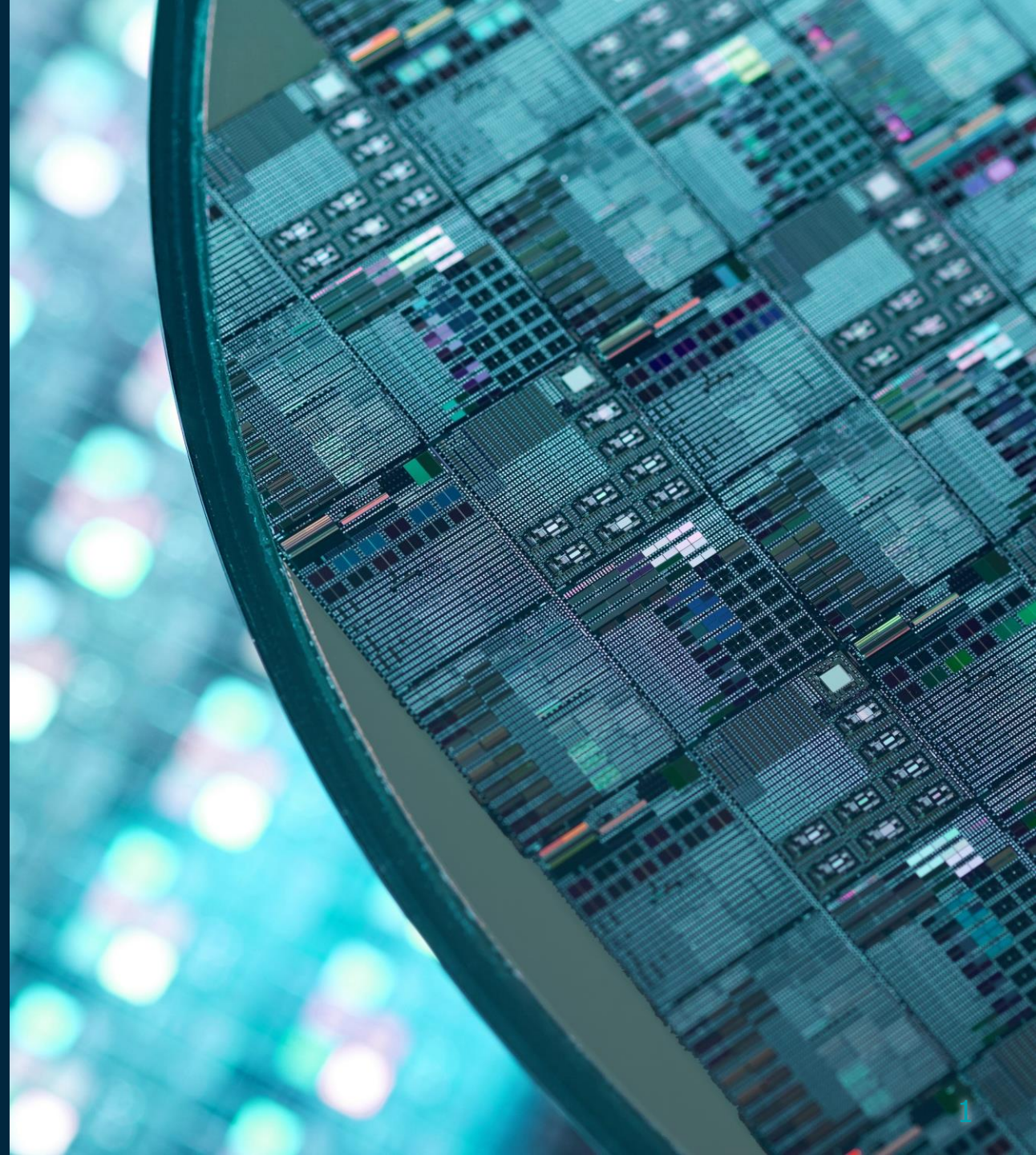




Supplemental Financial Information

October 30, 2019



Revenue by Geographic Region (in millions)

	Q3 2019	Q2 2019	Q1 2019	Q4 2018	Q3 2018	Q2 2018	
United States	\$ 33.7	\$ 38.4	\$ 34.3	\$ 28.0	\$ 40.1	\$ 33.2	Decrease in U.S. driven by Intel (partially off setting increase in other regions (e.g. China)
South Korea	23.6	28.2	26.7	29.3	20.9	26.0	Decrease in Korea driven by Samsung \$7.7M, offset by \$2.3M increase SK Hynix
China	31.4	20.4	21.8	28.9	22.1	14.6	Increased exposure to China driven by \$6M (Intel, SK Hynix); \$3M (Eolu, YMTC, Hua Hong)
Japan	16.9	16.1	10.4	7.9	14.7	13.5	
Taiwan	18.3	14.9	22.4	29.7	19.8	30.0	Increase in Taiwan driven by TSMC and Micron
Europe	9.5	10.6	9.5	9.5	9.1	9.5	
Rest of World	7.2	9.4	7.1	7.6	8.3	8.7	
	<u>\$ 140.6</u>	<u>\$ 138.0</u>	<u>\$ 132.2</u>	<u>\$ 140.9</u>	<u>\$ 135.0</u>	<u>\$ 135.5</u>	

Revenue by Market Segment (in millions)

	<u>Q3 2019</u>	<u>Q2 2019</u>	<u>Q1 2019</u>	<u>Q4 2018</u>	<u>Q3 2018</u>	<u>Q2 2018</u>
Foundry & Logic	\$ 68.4	\$ 73.4	\$ 71.6	\$ 76.7	\$ 61.2	\$ 62.1
DRAM	39.4	36.0	28.9	29.6	37.4	38.1
Flash	8.6	4.2	7.6	9.9	13.0	11.4
Systems	24.2	24.4	24.1	24.7	23.4	23.9
	<u>\$ 140.6</u>	<u>\$ 138.0</u>	<u>\$ 132.2</u>	<u>\$ 140.9</u>	<u>\$ 135.0</u>	<u>\$ 135.5</u>

Customers > 10% of Total Revenue

	<u>Q3 2019</u>	<u>Q2 2019</u>	<u>Q1 2019</u>	<u>Q4 2018</u>	<u>Q3 2018</u>	<u>Q2 2018</u>
Intel Corporation	23.9%	26.1%	21.3%	21.9%	24.5%	15.1%
SK Hynix Inc.	13.5%	*	*	*	*	11.5%
Micron Technology	11.9%	10.1%	*	*	12.0%	*
Samsung Electronics	*	11.1%	13.8%	13.8%	*	*
Taiwan Semiconductor	*	*	*	10.9%	*	*
TOTAL	<u>49.3%</u>	<u>47.3%</u>	<u>35.1%</u>	<u>46.6%</u>	<u>36.5%</u>	<u>26.6%</u>

* Customer represents less than 10% of revenue for respective period

Gross Profit and Gross Margin by Segment (GAAP)

(In thousands, except for percentages)

	Three Months Ended							
	September 28, 2019				September 29, 2018			
	Probe Cards	Systems	Corporate and Other	Total	Probe Cards	Systems	Corporate and Other	Total
Revenues	\$ 116,447	\$ 24,157	\$ -	\$ 140,604	\$ 111,606	\$ 23,383	\$ -	\$ 134,989
Gross profit	48,127	13,015	(5,824)	55,318	47,675	11,250	(5,955)	52,970
Gross margin	41.3%	53.9%	- %	39.3%	42.7%	48.1%	- %	39.2%

	Nine Months Ended							
	September 28, 2019				September 29, 2018			
	Probe Cards	Systems	Corporate and Other	Total	Probe Cards	Systems	Corporate and Other	Total
Revenues	\$ 338,187	\$ 72,648	\$ -	\$ 410,835	\$ 318,120	\$ 70,668	\$ -	\$ 388,788
Gross profit	141,913	38,703	(17,425)	163,191	138,182	34,118	(17,983)	154,317
Gross margin	42.0%	53.3%	- %	39.7%	43.4%	48.3%	- %	39.7%

Non-GAAP Adjustments & EPS

(In thousands, except for per share amounts)

	Three Months Ended		Nine Months Ended	
	September 28 2019	September 29 2018	September 28 2019	September 29 2018
GAAP net income	\$ 8,279	7,688	\$ 20,710	\$ 18,936
Adjustments to reconcile GAAP net income to Non-GAAP net income:				
Amortization of intangibles	6,079	7,512	20,248	21,876
Stock-based compensation	6,504	4,537	17,088	12,421
Restructuring charges	22	-	457	-
Acquisition and integration related expenses	247	-	247	-
Income tax effect of non-GAAP adjustments	(3,812)	(111)	(10,137)	(533)
Non-GAAP net income	<u>\$ 17,319</u>	<u>\$ 19,626</u>	<u>\$ 48,613</u>	<u>\$ 52,700</u>
Non-GAAP net income per share:				
Basic	<u>\$ 0.23</u>	<u>\$ 0.27</u>	<u>\$ 0.65</u>	<u>\$ 0.72</u>
Diluted	<u>\$ 0.22</u>	<u>\$ 0.26</u>	<u>\$ 0.63</u>	<u>\$ 0.71</u>
Weighted-average number of shares used in per share calculations:				
Basic	<u>75,280</u>	<u>73,837</u>	<u>74,749</u>	<u>73,273</u>
Diluted	<u>77,291</u>	<u>74,962</u>	<u>76,763</u>	<u>74,628</u>

The presentation provides the calculations for Non-GAAP net income and Non-GAAP net income per share. FormFactor excluded the following items from one or more of the Non-GAAP measures: stock-based compensation expense, amortization of intangibles and restructuring charges. By publishing the Non-GAAP measures, the company's management intends to provide investors with additional information to further analyze the company's performance, core results and underlying trends. FormFactor's management evaluates results and makes operating decisions using both GAAP and Non-GAAP measures. Non-GAAP results are not prepared in accordance with GAAP, and Non-GAAP information should be considered a supplement to, and not a substitute for, financial statements prepared in accordance with GAAP.

GAAP to Non-GAAP Reconciliation

(In thousands, except for per share amounts)

	GAAP	Adjustments				Non-GAAP
	3-Months Ended September 28, 2019	Stock-based Compensation	Amortization of Intangibles	Restructuring Charges	Acquisition	3-Months Ended September 28, 2019
Revenues	\$ 140,604	\$ -	\$ -	\$ -	\$ -	\$ 140,604
Cost of revenues	\$ 85,286	\$ (1,117)	\$ (4,707)	\$ -	\$ -	\$ 79,462
Gross profit	\$ 55,318	\$ 1,117	\$ 4,707	\$ -	\$ -	\$ 61,142
Operating expenses:						
Research and development	\$ 20,096	\$ (1,729)	\$ -	\$ -	\$ -	\$ 18,367
Sales and marketing	\$ 15,341	\$ (1,919)	\$ (1,372)	\$ -	\$ -	\$ 12,050
General and administrative	\$ 10,546	\$ (1,739)	\$ -	\$ (22)	\$ (247)	\$ 8,538
Total operating expenses	\$ 45,983	\$ (5,387)	\$ (1,372)	\$ (22)	\$ (247)	\$ 38,955
Operating profit	\$ 9,335	\$ 6,504	\$ 6,079	\$ 22	\$ 247	\$ 22,187
Interest income	\$ 724	\$ -	\$ -	\$ -	\$ -	\$ 724
Interest expense	\$ (422)	\$ -	\$ -	\$ -	\$ -	\$ (422)
Other income (expense), net	\$ 226	\$ -	\$ -	\$ -	\$ -	\$ 226
Income before income taxes	\$ 9,863	\$ 6,504	\$ 6,079	\$ 22	\$ 247	\$ 22,715
Provision for income taxes	\$ 1,584	\$ 1,929	\$ 1,803	\$ 7	\$ 73	\$ 5,396
Net income	\$ 8,279	\$ 4,575	\$ 4,276	\$ 15	\$ 174	\$ 17,319
Net income per share:						
Basic	\$ 0	\$ 0	\$ 0	\$ 0	\$ 0	\$ 0
Diluted	\$ 0	\$ 0	\$ 0	\$ 0	\$ 0	\$ 0
Weighted-average number of shares						
Basic	\$ 75,280	\$ 75,280	\$ 75,280	\$ 75,280	\$ 75,280	\$ 75,280
Diluted	\$ 77,291	\$ 77,291	\$ 77,291	\$ 77,291	\$ 77,291	\$ 77,291

The presentation provides the calculations for Non-GAAP net income and Non-GAAP net income per share. FormFactor excluded the following items from one or more of the Non-GAAP measures: stock-based compensation expense, amortization of intangibles, restructuring charges and acquisition costs. By publishing the Non-GAAP measures, the company's management intends to provide investors with additional information to further analyze the company's performance, core results and underlying trends. FormFactor's management evaluates results and makes operating decisions using both GAAP and Non-GAAP measures. Non-GAAP results are not prepared in accordance with GAAP, and Non-GAAP information should be considered a supplement to, and not a substitute for, financial statements prepared in accordance with GAAP.