

# FormFactor, Inc. Reports First Quarter Results

## Company Delivers Fourth Consecutive Quarter of Non-GAAP Profitability and Positive Cash Flow

LIVERMORE, CA -- (Marketwired) -- 04/29/15 -- FormFactor, Inc. (NASDAQ: FORM) today announced its financial results for the first quarter of fiscal 2015 that ended on March 28, 2015. Quarterly revenues were \$70.8 million, down 1% from \$71.3 million in the fourth quarter of fiscal 2014, and up 27% from \$56.0 million in the first quarter of fiscal 2014.

On a GAAP basis, net income for the first quarter of fiscal 2015 was \$0.8 million, or \$0.01 per fully-diluted share, compared to a net loss for the fourth quarter of fiscal 2014 of \$(1.9) million, or \$(0.03) per fully-diluted share, and a net loss for the first quarter of fiscal 2014 of \$(12.7) million, or \$(0.23) per fully-diluted share.

On a non-GAAP basis, net income for the first quarter of fiscal 2015 was \$5.9 million, or \$0.10 per fully-diluted share, compared to a net income for the fourth quarter of fiscal 2014 of \$6.5 million, or \$0.11 per fully-diluted share, and a net loss for the first quarter of fiscal 2014 of \$(2.3) million, or \$(0.04) per fully-diluted share. A reconciliation of GAAP to non-GAAP net income (loss) and net income (loss) per share is provided in the schedules included below.

Cash generation for the first quarter of fiscal 2015 was \$7.8 million, compared to cash generation of \$9.5 million for the fourth quarter of fiscal 2014 and cash usage of \$(7.1) million for the first quarter of fiscal 2014.

"The first quarter of 2015 marked our fourth consecutive quarter of non-GAAP profitability and cash generation," said Mike Slessor, Chief Executive Officer of FormFactor, Inc. "As we enter a period with historically strong seasonal demand, we continue to pair improved operational execution with market share gains, and are optimistic about our future growth opportunities."

The company has posted its revenue breakdown by region and market segment on the Investors section of its website at <u>www.formfactor.com</u>. FormFactor will conduct a conference call at 1:30 p.m. PDT, or 4:30 p.m. EDT, today.

The public is invited to listen to a live webcast of FormFactor's conference call on the Investors section of the company's web site at <u>www.formfactor.com</u>. A telephone replay of the conference call will be available approximately two hours after the conclusion of the call. The telephone replay will be available through May 1, 2015, 9:00 p.m. PDT, and can be accessed by dialing (855) 859-2056 (domestic) or (404) 537-3406 (international) and entering confirmation code 21634739. Additionally, the replay will be available on the Investors section of our website, <u>www.formfactor.com</u>.

#### Non-GAAP Financial Measures:

This press release highlights the company's financial results on both a GAAP and a non-GAAP basis. The GAAP results include certain charges that are excluded from non-GAAP results. By publishing the non-GAAP measures, management intends to provide investors with additional information to further analyze the company's performance, core results and underlying trends. FormFactor's management evaluates results and makes operating decisions using both GAAP and non-GAAP measures included in this press release. Non-GAAP results are not prepared in accordance with GAAP, and non-GAAP information should be considered a supplement to, and not a substitute for, financial statements prepared in accordance with GAAP. Investors and potential investors are encouraged to review the reconciliation of non-GAAP financial measures to their most directly comparable GAAP measures attached to this press release.

#### About FormFactor:

FormFactor, Inc. (NASDAQ: FORM) helps semiconductor manufacturers test the integrated circuits (ICs) that power consumer mobile devices, as well as computing, automotive and other applications. The company is one of the world's leading providers of essential wafer test technologies and expertise, with an extensive portfolio of high-performance probe cards for DRAM, Flash and SoC devices. Customers use FormFactor's products and services to lower overall production costs, improve their yields and enable complex next-generation ICs. Headquartered in Livermore, California, the company services its customers from a network of facilities in Europe, Asia and North America. For more information, visit the company's website at <u>www.formfactor.com</u>.

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#### Forward-looking Statements:

Statements in this press release that are not strictly historical in nature are forward-looking statements within the meaning of the federal securities laws, including statements regarding anticipated results, market conditions or trends, expectations and operating plans. These forward-looking statements are based on current information and expectations that are inherently subject to change and involve a number of risks and uncertainties. Actual events or results might differ materially from those in any forward-looking statement due to various factors, including, but not limited to: unexpected changes in demand for the company's products; changes in historical demands on a seasonal basis; risks in the company's ability to pair improved operational execution with market share gains; risks of the company's DRAM, Flash Memory and SoC products; and changes in the market and macro-economic environments. Additional information concerning factors that could cause actual events or results to differ materially from those in any forward-looking statement is contained in the company's Form 10-K for the fiscal year ended December 27, 2014, as filed with the SEC, and subsequent SEC filings. Copies of the company's SEC filings are available at <a href="http://investors.formfactor.com/sec.cfm">http://investors.formfactor.com/sec.cfm</a>. The company assumes no obligation to update the information in this press release, to revise any forward-looking statements or to update the reasons actual results could differ materially from those anticipated in forward-looking statements.

#### FORM-F

## FORMFACTOR, INC. CONDENSED CONSOLIDATED STATEMENTS OF OPERATIONS (In thousands, except per share amounts) (Unaudited)

		Three Months Ended		
	March 28, 2015		March 29, 2014	
Revenues	\$	70,829	\$	55,959
Cost of revenues		48,040		43,634
Gross profit		22,789		12,325
Operating expenses:				
Research and development		11,086		9,747
Selling, general and administrative		11,882		12,254
Restructuring charges, net		503		1,997
Impairment of long-lived assets		-		743
Total operating expenses		23,471		24,741
Operating loss		(682)		(12,416)
Interest income, net		85		79
Other income (expense), net		1,501		(66)
Income (loss) before income taxes		904		(12,403)
Provision for income taxes		121		308
Net income (loss)	\$	783	\$	(12,711)
Net income (loss) per share:				
Basic	\$	0.01	\$	(0.23)
Diluted	\$	0.01	\$	(0.23)
Weighted-average number of shares used in per share calculations:				
Basic		56,954		55,050
Diluted		58,838		55,050

### FORMFACTOR, INC.

**RECONCILIATION OF NON-GAAP NET INCOME (LOSS)** 

(In thousands, except per share amounts)

(Unaudited)

	N	larch 28, 2015	N	larch 29, 2014
GAAP net income (loss)	\$	783	\$	(12,711)
Stock-based compensation		2,909		2,570
Restructuring charges, net		503		1,997
Acquisition and integration related expenses		(90)		41
Amortization of intangibles, inventory and fixed assets fair value adjustment due to acquisition		3,291		4,949
Impairment of long-lived assets		-		743
Loss contingency		-		133
Business interruption insurance claim recovery		(1,484)		-
Non-GAAP net income (loss)	\$	5,912	\$	(2,278)
Non-GAAP net income (loss) per share:				
Basic	\$	0.10	\$	(0.04)
Diluted	\$	0.10	\$	(0.04)
Weighted-average number of shares used in per share calculations:				
Basic		56,954		55,050
Diluted		58,838		55,050

# FORMFACTOR, INC.

## CONDENSED CONSOLIDATED BALANCE SHEETS

(In thousands)

(Unaudited)

	- )				
		March 28, 2015		December 27, 2014	
ASSETS			·		
Current assets:					
Cash and cash equivalents	\$	125,993	\$	113,940	
Marketable securities		45,660		49,897	
Accounts receivable, net		41,055		45,152	
Inventories, net		24,571		25,548	
Deferred tax assets		2,031		2,036	
Refundable income taxes		-		782	
Prepaid expenses and other current assets		6,154		6,919	
Total current assets		245,464		244,274	
Restricted cash		435		435	
Property, plant and equipment, net		25,077		25,498	
Goodwill		30,731		30,731	
Intangibles, net		35,504		38,689	
Deferred tax assets		3,477		3,466	
Other assets		831		1,150	
Total assets	\$	341,519	\$	344,243	
LIABILITIES AND STOCKHOLDERS' EQUITY					
Current liabilities:					
Accounts payable	\$	16,143	\$	20,274	
Accrued liabilities		17,033		21,217	
Income taxes payable		158		68	
Deferred revenue		5,962		6,303	
Total current liabilities		39,296		47,862	
Long-term income taxes payable		1,025		1,094	
Deferred tax liabilities		2,208		2,208	
Deferred rent and other liabilities		3,621		3,643	

Total liabilities	46,150	54,807
Commitments and contingencies		
Stockholders' equity:		
Common stock and capital in excess of par value	716,819	711,733
Accumulated other comprehensive loss	(1,697)	(1,761)
Accumulated deficit	<u>(419,753)</u>	(420,536)
Total stockholders' equity	295,369	289,436
Total liabilities and stockholders' equity	<u>\$ 341,519</u> <u>\$</u>	344,243

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Source: FormFactor

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