## Supplemental Financial Information

February 2, 2022


## Revenue by Geographic Region (in millions)

| Taiwan | $\$$ | 46.9 | $\$$ | 41.6 | $\$$ | 51.9 | $\$$ |
| :--- | :---: | :---: | :---: | :---: | :---: | :---: | :---: |

## Revenue by Market Segment (in millions)

|  | Q4 2021 | Q3 2021 | Q2 2021 | Q1 2021 | Q4 2020 | 2021 | 2020 | 2021 v 2020 |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Foundry \& Logic | \$ 114.0 | \$ 104.7 | \$ 103.7 | \$ 113.4 | \$ 122.7 | \$ 435.8 | \$ 446.2 | \$ (10.4) | (2.3)\% |
| DRAM | 40.3 | 39.8 | 42.1 | 33.9 | 34.6 | 156.1 | 109.7 | 46.4 | 42.3 \% |
| Flash | 11.6 | 10.4 | 7.9 | 11.6 | 5.2 | 41.4 | 25.8 | 15.6 | 60.5 \% |
| Systems | 39.1 | 35.1 | 34.4 | 27.7 | 34.5 | 136.4 | 111.9 | 24.5 | 21.9 \% |
|  | \$ 205.0 | \$ 190.0 | \$ 188.1 | \$ 186.6 | \$ 197.0 | \$ 769.7 | \$ 693.6 | \$ 76.1 | 11.0 \% |

## Customers > 10\% of Total Revenue

|  | $\begin{gathered} \text { Q4 } \\ 2021 \end{gathered}$ | $\begin{gathered} \text { Q3 } \\ 2021 \end{gathered}$ | $\begin{gathered} \text { Q2 } \\ 2021 \end{gathered}$ | $\begin{gathered} \text { Q1 } \\ 2021 \end{gathered}$ | $\begin{gathered} \text { Q4 } \\ 2020 \end{gathered}$ | 2021 | 2020 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Intel Corporation | 16.7 \% | 20.8 \% | 16.3 \% | 28.1 \% | 29.3 \% | 20.4 \% | 31.5 \% |
| Samsung Electronics., LTD. | 13.8 \% | 12.9 \% | 14.7 \% | * | 12.5 \% | 11.4 \% | * |
| Taiwan Semiconductor Manufacturing Co., LTD. | * | * | 11.0 \% | 11.5 \% | * | * | * |
|  | 30.5 \% | 33.7 \% | 42.0 \% | 39.6 \% | 41.8 \% | 31.8 \% | 31.5 \% |

[^0]
## GAAP to Non-GAAP Reconciliation

(In thousands, except for per share amounts)


## Non-GAAP Adjustments \& EPS

(In thousands, except for per share amounts)

## GAAP net income

| Three Months Ended |  |  |  |  |  | Fiscal Year Ended |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| December 25, 2021 |  | September 25, 2021 |  | December 26, 2020 |  | December 25, 2021 |  | December 26, 2020 |  |
| \$ | 25,897 | \$ | 20,497 | \$ | 19,273 | \$ | 83,924 | \$ | 78,523 |
|  | 2,766 |  | 3,149 |  | 8,663 |  | 21,273 |  | 29,670 |
|  | 7,799 |  | 7,920 |  | 7,056 |  | 29,384 |  | 23,830 |
|  | $(1,143)$ |  | 4,633 |  | - |  | 4,124 |  | - |
|  | - |  | - |  | 892 |  | (95) |  | $(2,879)$ |
|  | - |  | - |  | 140 |  | 209 |  | 509 |
|  | (657) |  | $(4,571)$ |  | (675) |  | $(13,307)$ |  | $(11,669)$ |
| \$ | 34,662 | \$ | 31,628 | \$ | 35,349 | \$ | 125,512 | \$ | 117,984 |

## on-GAAP net income per share:

Basic
Diluted

## Weighted-average number of shares used in per share calculations:

Basic
Diluted
Amortization of intangibles, inventory and fixed asset fair value adjustments due to acquisitions
Stock-based compensation
Restructuring charges
Loss (gain) on contingent consideration
Acquisition related expenses
Income tax effect of non-GAAP adjustments

## Non-GAAP net income

| \$ | 0.44 | \$ | 0.41 | \$ | 0.46 |
| :---: | :---: | :---: | :---: | :---: | :---: |
| \$ | 0.44 | \$ | 0.40 | \$ | 0.44 |



| 78,220 | 77,869 | 77,416 | 77,787 | 76,681 |
| :---: | :---: | :---: | :---: | :---: |
| 79,121 | 79,029 | 79,562 | 79,133 |  |

[^1]
## Gross Profit and Gross Margin by Segment (GAAP)

(In thousands, except for percentages)

|  | Three Months Ended |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | December 25, 2021 |  |  |  | December 26, 2020 |  |  |  |  |
|  | Probe Cards | Systems | Corporate and Other | Total | Probe Cards | Systems |  | rporate <br> d Other | Total |
| Revenues | \$ 165,892 | \$ 39,106 | \$ | \$ 204,998 | \$ 162,467 | \$ 34,576 | \$ | - | \$ 197,043 |
| Gross profit | 73,090 | 17,775 | $(1,306)$ | 89,559 | 71,308 | 14,217 |  | $(7,911)$ | 77,614 |
| Gross margin | 44.1\% | 45.5\% | -\% | 43.7\% | 43.9\% | 41.1\% |  | -\% | 39.4\% |

Fiscal Year Ended

|  | December 25, 2021 |  |  |  | December 26, 2020 |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Probe Cards | Systems | Corporate and Other | Total | Probe Cards | Systems | Corporate and Other | Total |
| Revenues | \$633,281 | \$ 136,393 | \$ | \$769,674 | \$581,739 | \$ 111,877 | \$ | \$693,616 |
| Gross profit | 279,873 | 65,834 | $(22,940)$ | 322,767 | 263,215 | 51,835 | $(27,130)$ | 287,920 |
| Gross margin | 44.2\% | 48.3\% | -\% | 41.9\% | 45.2\% | 46.3\% | -\% | 41.5\% |


[^0]:    * Customer represents less than 10\% of revenue for respective period

[^1]:    The presentation provides the calculations for Non-GAAP net income and Non-GAAP net income per share. FormFactor excluded the following items from one or more of the Non-GAAP measures: stock-based compensation expense, amortization
    of intangibles and other acquisition fair value adiustments, acquisition related expenses, contingent consideration adiustments and restructuring charges. By publishing the Non-GAAP measures, the company's management intends to provide of intangibles and other acquisition fair value adjustments, acquisition related expenses, contingent consideration adjustments and restructuring charges. By pubbishing the Non-GAAP measures, the company's management intends to provide investors with additional information to further anallye the company's performance, corere results and underlying trends. FormFactor's management evaluates results and makes operating decisions using both GAAP and Non-GAAP measures. Non-
    GAAP results are not prepared in accordance with GAAP and Non-GAA information should be considery a supplement to, and not a substiute for, financial statements prepared in accordance with GAAP.

